#964-511 S-871(5)
Sweepers, Industrial, Scrubbers Vacuum

STATE OF MINNESOTA
PRICE SCHEDULE

JUNE 2011

Vendor Name:	**Tennant Sales and Service Company**
Contact Person:	**Dave Edwards**
Street Address:	**701 North Lilac Drive**
P.O. Box:	**P.O. Box 1452**
City, State, Zip	**Minneapolis, MN 55440-1452**
Phone #:	**763-525-1719**
Toll Free #:	**800-553-8033**
Fax #:	**763-525-1719**
Email Address:	info@tennantco.com

964.511	STATE OF MINNESOTA PRICE PAGES	S-871(5)

1.0	**SWEEPER**	Tennant Model 6200 Sweeper - Specifications 1.1 through 1.9
	Manufacturer	Tennant
	Date & I.D. of Price List	5/15/2011 - 6200 Sweeper
	Discount to be applied to Price List	5.00%
	One complete set of regular maintenance filters (air, fuel, fluid) for all systems.	See Maintenance Items listed on Model 6200 Price List
	One complete set of parts, operator service/repair manuals.	One Operator's and One Parts Manual provided w/unit at no charge. Service Manual must be ordered separately - see pricing on attached pricing
	Warranty Warranty Details: Months, Years, Hours, etc.	See Attached Warranty Page

2.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Hourly Rental Rate:	N/A
Weekly Rental Rate:	N/A
Monthly Rental Rate:	N/A
Percent (%) of Rental Fee applied to purchase price:	N/A

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

3.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.

DEDUCT cost per Used Hour from the original Contract Price: N/A

4.0 EXTENDED WARRANTY OPTIONS

Use this section to offer performance/warranty options, number these items starting with 4.1, 4.2, etc.

(Specify years, miles or hours extended term covers.)

Price: Extended warranty must be ordered separately - see pricing on attached pricing pages.

5.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES (See Special Terms and Conditions): 0%

6.0 DELIVERY STARTING POINT - CITY, STATE, ZIP CODE: Minneapolis, MN

PRICE PER LOADED MILE: Zero - Within State of Minnesota

BUILT-IN "TENNANT VALUE" INCLUDES:

235 AH Batteries (p/n 383952)
20 amp Charger (p/n 383963)
Battery Discharge Indicator
Power Shutdown Switch
Heavy-Duty Motor Controller

High-Dump Hopper
Retractable Sidebrush Assembly
Standard Main Sweeping Brush (Select One)
Standard Side Sweeping Brush (Select One)
InstantAccess™ Filter
Panel Filter with VCS® System
No-Tool Brush & Filter Change
Self Adjusting Recirculation Skirt
High Flow Radial Discharge Fan

Wet Sweeping Bypass
Foot Pedal-Controlled Debris Flap

Color-Coded Wiring
Hour Meter

High Visibility Operation Decals
Auto-On Side Brush
360° Visibility
Cup Holder

Corrosion-Proof Shrouds
Corner Rollers All-Around
Removable Side Panels
WipeClean™ Polyethylene Shrouds

EXCLUSIVE FACTORY-DIRECT WARRANTY
24 MONTHS OR 2000 HOURS - PARTS
8 YEARS OR 5000 HOURS ON DURAMERTM HOPPER
6 MONTHS LABOR AND TRAVEL
CUSTOM Options May Add 1 Week Or More to Standard Lead Times

Machine Model	Material Number	Price	State of MN Pricing - 5% Discount
6200 Battery (Includes Batteries and Charger)	384017	$20,773.00	$19,734.35
Manuals and Training Materials	**Material Number**	**Price**	
Operator Manual	330410	N/C	N/C
Operator Manual (Spanish)	330412	N/C	N/C
Additional Operator Manual	see above	$96.00	$91.20
6200 Operator Video DVD	1041855	N/C	N/C
Additional Operator Video DVD	see above	$29.00	$27.55
Service Manual	330415	$126.00	$119.70
Battery (See notes 1-5)	**Material Number**	**Price**	
Battery, 235AH Wet (Standard)	383952	N/C	N/C
Battery, 335AH Wet (In lieu of standard)	383956	$379.00	$360.05
Less Battery, **DEDUCT** (See Note 10) Crate required	LESS BATTERY	**($663.00)**	**-$629.85**
Rollout Battery System (See note 5)	383984	$662.00	$628.90
Extra EasyGlideTM Battery Cart (See Note 11)	369362	$1,567.00	$1,488.65
Extra Battery Pack (335AH) in Steel Case for Rollout System	383999	$1,321.00	$1,254.95
Extra Steel Case	369483	$500.00	$475.00
Custom Solutions Options			
Gel Cell Maintenance-free Battery 180Amp (In lieu of standard)	324445	$2,612.00	$2,481.40
Absorbed Glass Mat Mntce-free Battery 220 Amp (In lieu of standard)	324447	$2,894.00	$2,749.30
Charger	**Material Number**	**Price**	
Charger, 20 Amp, 36V, 60 Hz, 115 Volt, 1 phase	9001052	N/C	N/C
Battery Cable Assy (Must order w/ Gel Cell/AGM Charger)	223679	$52.00	$49.40
Less Charger, **DEDUCT**	LESS CHARGER	($458.00)	-$435.10
Custom Solutions Options			
Gel Cell and AGM Maintenance Free Battery Charger	310358	$271.00	$257.45

Brushes	Material Number	Price	State of MN Pricing - 5% Discount
28" (710 mm) Main Sweeping Brushes - Standard			
Polypropylene, 8-row	383487	N/C	N/C
Window	370049	N/C	N/C
28" (710 mm) Main Sweeping Brushes - Premium			
Sand Wedge	383992	$78.00	$74.10
Carpet	383993	$78.00	$74.10
20.5" (520 mm) Diameter Side Sweeping Brushes - Standard			
Polypropylene	383753	N/C	N/C
Stiff Polypropylene	384068	N/C	N/C
Application Environment	**Material Number**	**Price**	
Fire Extinguisher	384148	$210.00	$199.50
Custom Solutions Options (See Note 9)			
Custom Paint - 6200E	324233	$2,448.00	$2,325.60
Operator Compartment	**Material Number**	**Price**	
Overhead Guard	384189	$1,026.00	$974.70
Seat Belt	384037	$90.00	$85.50
Adjustable, Sliding Seat	383972	$92.00	$87.40
Suspension Seat	383970	$531.00	$504.45
Lights & Alarms	**Material Number**	**Price**	
Flashing Light - (Amber Lens Unless Specified)			
Engine Cover Mount	384128	$303.00	$287.85
OHG Mount	384124	$303.00	$287.85
Strobe Light - (Amber Lens Unless Specified)			
Engine Cover Mount	384126	$303.00	$287.85
OHG Mount	384122	$303.00	$287.85
-Red Lens	58518	N/C	N/C
-Blue Lens	58519	N/C	N/C
Headlight/Taillight	384066	$372.00	$353.40
Audio Back-Up Alarm	384120	$314.00	$298.30
Cleaning Performance	**Material Number**	**Price**	
QuickMop® Dry Mop (See note 6)	383995	$1,322.00	$1,255.90
Vacuum Wand (See note 7)	383888	$1,155.00	$1,097.25
Sidebrush, LH	383964	$669.00	$635.55
Transportation & Warranty	**Material Number**	**Price**	
Crate Kit (See note 8)	384061	$286.00	$271.70
Ultimate Performance Guarantee	50619	N/C	N/C
Warranty Plus (2 years/2000 hrs parts & labor)	42405	$1,425.00	$1,353.75
Extended Warranty (6 Months Add'l Labor)	376021	$925.00	$878.75
Maintenance Kit (E)	398333	$578.20	$549.29

SPECIAL INFORMATION

1. Battery compartment is 19.69 in. (500 mm) x 29.56 in. (751 mm) x 15.11 in. (384 mm). Max weight 725 lbs (330kg).

2. The battery connector is an Anderson SB50 connector.

3. According to the manufacturer, new batteries do not develop full energy (run time) potential until after a couple months of use. This "burn-in" period is usually 50 charge cycles.
   Average run times are 3.4 hours for standard and 4.8 hours for heavy duty batteries.

4. Part numbers beginning with "CP" followed by a 6-digit number or a 6-digit number with the first three digits "324 & 325" indicate a CUSTOM option. Please keep in mind that these items may require a longer lead time.

5. Should the customer wish to use their own battery supplier, they have two options:

   a. Buy batteries to fit in our steel case - see below for internal dimensions.

   b. Buy their own steel case battery (there is no deduction for this) - see below for external dimensions.

	Width	Length	Height
External Dimensions:	19.56 in. 497 mm	29.13 in. 740 mm	14.5 in 368 mm
Internal Dimensions:	19.19 in. 487 mm	28.76 in. 731 mm	14.32 in 364 mm

   An extra steel case can be ordered without batteries; part number 369483.

6. The QuickMop® comes with one set of floor mops. There are two types from which to select (please select one). You will need to order a quantity of (2) of either of the following part numbers for each QuickMop™ assembly.

Color	Application	Part Number
Blue Mops	Finished Floor Applications	83347
Natural (White) Mops	Concrete Floor Applications	83348

7. Reach of vacuum wand is 11 feet, comes with a box of 10 vacuum bags (p/n 83269).

8. The crate kit includes the crate and all bracketry for shipping.

9. CUSTOM PAINT: Customized painting is limited to metal parts only.
   All non-metal components must remain standard TENNANT colors.
   When selling a Custom Color, you will need to confirm that the color falls within the standard colors available from our powder supplier (50 plus colors to choose from). Please request a color chart from our Custom Engineering Group (Abby Liubakka (X1302) or Dan Feyma (X1772))and obtain the customer's approval. The order can not be processed without their approval. If the color is outside this range, it can still be obtained but it will be at an additional charge and will increase the lead time. For pricing and lead time impact information contact our Custom Engineering Group.
   When choosing the special paint the following information is needed and must be added to the Quote Special Instructions section. Failure to do so will create a two-week delay in your order.
   a. Which parts do you want painted, White parts, green parts, black parts?
   (unless otherwise agreed upon with Custom Solutions Dept., all white and Tennant teal parts will be painted with custom color)
   b. Color requested.

10. Customer MUST order shipping crate if LESS BATTERY is selected.
    Continental USA orders ONLY.

11. Recommend purchase of 2 (two) carts if you do not have a station to roll off the batteries on to.

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JUNE 2011

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Email Address:	info@tennantco.com

964.511	STATE OF MINNESOTA PRICE PAGES	S-871(5)

1.0	**SWEEPER**	Tennant Model S20 Sweeper - Specifications 1.1 through 1.9
	Manufacturer	Tennant
	Date & I.D. of Price List	5/15/2011 - S20 Sweeper
	Discount to be applied to Price List	12.00%
	One complete set of regular maintenance filters (air, fuel, fluid) for all systems.	See Maintenance Items listed on Model S20 Price List
	One complete set of parts, operator service/repair manuals.	One Operator's and One Parts Manual provided w/unit at no charge. Service Manual must be ordered separately - see pricing on attached pricing
	Warranty Warranty Details: Months, Years, Hours, etc.	See Attached Warranty Page

2.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Hourly Rental Rate:	N/A
Weekly Rental Rate:	N/A
Monthly Rental Rate:	N/A
Percent (%) of Rental Fee applied to purchase price:	N/A

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

3.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.

DEDUCT cost per Used Hour from the original Contract Price	N/A

4.0 EXTENDED WARRANTY OPTIONS

Use this section to offer performance/warranty options, number these items starting with 4.1, 4.2, etc.
(Specify years, miles or hours extended term covers.)

Price:	Extended warranty must be ordered separately - see pricing on attached pricing pages.

5.0	**DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES** (See Special Terms and Conditions)	0%
6.0	**DELIVERY STARTING POINT - CITY, STATE, ZIP CODE**	Minneapolis, MN
	PRICE PER LOADED MILE:	Zero - Within State of Minnesota

BUILT-IN "TENNANT VALUE" INCLUDES:

Power Steering
Tilt Steering Wheel w/horn
50" (1270mm) Sweep Path
60" (1525 mm) Multi-level Dump
No-Tool Brush Change
SweepSmart™ 3-stage air filtration & dust control
- Stage 1: Perma-filter™
- Stage 2: Cyclonic pre-filter
- Stage 3: Nanofiber, surface loading cannister filter (no tool change)
- 80.0 ft² (7.4 m2) Pleated Media
- Nanofiber filtration of 0.5 micron particles @ 99% efficiency

Dust filter-/Hopper door-/Hydraulic oil filter-indicator light
Thermo-Sentry™ Hopper Fire Sensor
InstantAccess™ Filter Change
11 ft³ (310 L) Hopper Volume Capacity
650 lb (295 kg) Hopper Load Capacity
Retractable Right Hand Side Brush
Wet Sweeping By-Pass
UL-Label (Type E)
T-Beam Super-Structure Frame
Steel-Channel Wraparound Bumper
Hour Meter
Battery Discharge Indicator
Head lights & tail lights
Heavy duty Vac Fan & Muffler
SE Hydraulic Filter and Filter Bypass Indicator Light
Hopper skid plate
Seat occupancy interlock safety switch
Main and Sidebrush Select 1 (Standard)
Operator and parts manual

EXCLUSIVE FACTORY-DIRECT WARRANTY

24 MONTHS OR 2000 HOURS - PARTS
8 YEARS OR 5000 HOURS ON DURAMERTM HOPPER & SEAT SHROUD
6 MONTHS LABOR AND TRAVEL
CUSTOM Options May Add 1 Week Or More to Standard Lead Times

Machine Model	Material Number	Price	State of MN Pricing - 12% Discount
S20 BATTERY (**does NOT include Batteries or Charger**) (See Note 12a.)	9005523	$30,027.00	$26,423.76

Manuals and Training Materials	Material Number	Price	
Battery Operator Manual	9006704	N/C	N/C
Battery Operator Manual (Spanish)	9006705	N/C	N/C
Additional Operator Manual	see above	$37.00	$32.56
Battery Parts Manual	9006708	N/C	N/C
Additional Parts Manual	see above	$62.00	$54.56
Operator DVD	9006727	N/C	N/C
Additional Operator DVD	see above	$29.00	$25.52
Service Manual	9006709	$126.00	$110.88

Batteries & Chargers (See notes 8-13)		Material Number	Price	
Batteries & Chargers - Factory Installed	**Power Source**			
Std Capacity Batteries: 6-6 volt, 315AH		9006335	$1,325.00	$1,166.00
50A Charger	240 v, 1 ph	65763	$330.00	$290.40
75A Charger - 208/240/480 Volt	3 Phase	398282	$1,745.00	$1,535.60
Std Capacity, Long-Life Batteries: 2-18 volt, 340AH		9006342	$2,645.00	$2,327.60
75A Charger - 208/240/480 Volt	1 Phase	398280	$1,515.00	$1,333.20
75A Charger - 208/240/480 Volt	3 Phase	398282	$1,745.00	$1,535.60
High Capacity, Long-Life Batteries: 2-18 volt, 440AH		9006348	$3,465.00	$3,049.20
75A Charger - 208/240/480 Volt	1 Phase	398280	$1,515.00	$1,333.20
75A Charger - 208/240/480 Volt	3 Phase	398282	$1,745.00	$1,535.60

Brushes	Material Number	Price	
36" (915 mm) Main Sweeping Brushes (See notes 3 & 4) **- Standard**			
Polypropylene, 8-row	87099	N/C	N/C
Polypropylene & Wire, 8-row	87097	N/C	N/C
Polyester, 8-row	87334	N/C	N/C
36" (915 mm) Main Sweeping Brushes (See notes 3 & 4) **- Premium**			
Polyester, High Density	87333	$156.00	$137.28
Window	370010	$156.00	$137.28
Sand Wedge	370025	$156.00	$137.28
8 DR Union Mix	385947	$156.00	$137.28

Side Brushes	Material Number	Price	
23" (585 mm) Diameter Side Sweeping Brushes (See note 4) **- Standard**			
Nylon	08013N	N/C	N/C
Polypropylene (Default)	59431	N/C	N/C
23" (585 mm) Diameter Side Sweeping Brushes (See note 4) **- Premium**			
Stiff Flat-Wire (For Curb Cleaning)	59432	N/C	N/C

Common Option Bundles			State of MN Pricing - 12% Discount
PACKAGES			
Productivity Package:	9006321	$2,450.00	$2,156.00
- Dual Side Brush & Vac Wand			
Application Environment	**Material Number**	**Price**	
Fire Extinguisher	9006006	$94.00	$82.72
Dual Side Brushes	9006039	$1,950.00	$1,716.00
Tower **Rear** Bumpers	9005862	$450.00	$396.00
Custom Solutions Options			
Custom Paint (See note 6)	325612	$2,745.00	$2,415.60
UL Label: Type ES	325624	$2,741.00	$2,412.08
Tower **Front** Bumpers	325610	$564.00	$496.32
Operator Compartment	**Material Number**	**Price**	
Overhead Guard (incl. Mirror)	9005853	$1,050.00	$924.00
Soft Cab (OHG, Windshield, mirror, wiper, fan, w/Back Up Alarm) See Note 15	9005857	$3,750.00	$3,300.00
Soft Cab (OHG, Windshield, mirror, wiper, fan, **w/o** Back Up Alarm)	9006305	$3,350.00	$2,948.00
Seatbelt (for Standard Seat Only)	9006157	$90.00	$79.20
Deluxe Suspension Seat (incl Seat Belt and Armrest)	9005861	$425.00	$374.00
Custom Solutions Options			
Mirror, Rearview on Lintel Mount (N/A with Cab and OHG)	325614	$276.00	$242.88
Lights & Alarms	**Material Number**	**Price**	
Flashing Light (amber) and back-up alarm - OHG Mount	9005551	$582.00	$512.16
Flashing Light (amber) and back-up alarm - Engine cover Mount	9005550	$582.00	$512.16
- Red Lens for Flashing Light	1027798	N/C	N/C
- Blue Lens for Flashing Light	1027800	N/C	N/C
Strobe Light (amber) and back-up alarm - OHG Mount	9005553	$582.00	$512.16
Strobe Light (amber) and back-up alarm - Engine cover Mount	9005552	$582.00	$512.16
Custom Solutions Options			
Slow Moving Vehicle Sign	325621	$245.00	$215.60
Tires & Accessories	**Material Number**	**Price**	
Tire Option (in lieu of standard)			
Solid Non-Marking Set (1 rear and 2 front)	361219	$153.00	$134.64
Cleaning Performance	**Material Number**	**Price**	
Side Brush Dust Control (RH side brush) (See notes 7)	9005851	$704.00	$619.52
Side Brush Dust Control (Dual side brush) (See notes 7)	9005852	$829.00	$729.52
Vacuum Wand	9005859	$753.00	$662.64
Spare Canister Dust Filter	1045900	$186.50	$164.12
Transportation & Warranty	**Material Number**	**Price**	
Crate	360381	$431.00	$379.28
Skid	366031	$218.00	$191.84
Ultimate Performance Guarantee	50619	N/C	N/C
Warranty Plus (2 years/2000 hrs parts & labor)	33335	$1,425.00	$1,254.00

BUILT-IN "TENNANT VALUE" INCLUDES:

Power Steering
Tilt Steering Wheel w/horn
50" (1270mm) Sweep Path
60" (1525 mm) Multi-level Dump
No-Tool Brush Change
SweepSmartTM 3-stage air filtration & dust control
- Stage 1: Perma-filter™
- Stage 2: Cyclonic pre-filter
- Stage 3: Nanofiber, surface loading canister filter
- 80 ft² (7.4 m2) Pleated Media
- Nanofiber filtration of 0.5 micron particles @ 99% efficiency

Dust filter-/Hopper door-/Hydraulic oil filter-indicator light
Thermo-Sentry™ Hopper Fire Sensor
InstantAccessTM Filter Change
11 ft3 (310 L) Hopper Volume Capacity
750 lb (340 kg) Hopper Load Capacity
UL-Label (Type G, LP, or D)
Heavy duty Vac Fan & Muffler
32.5 HP (24 kW) Gas/LP Engine
26 HP (19.4 kW) Diesel Engine
SE Hydraulic Filter and Filter Bypass Indicator Light
Retractable Right Hand Side Brush
Wet Sweeping By-Pass
Headlights and Taillights
Hour Meter
Industrial-Grade Radiator
Engine Air filter indicator
Oil Pressure Indicator
Engine Coolant Temperature Indicator
Battery voltage indicator Light
Fuel Level Gauge
T-Beam Super-Structure Frame
Steel-Channel Wraparound Bumper
Hopper skid plate
Main and Sidebrush Select 1 (Standard)

EXCLUSIVE FACTORY-DIRECT WARRANTY

24 MONTHS OR 2000 HOURS - PARTS
8 YEARS OR 5000 HOURS ON DURAMERTM HOPPER & SEAT SHROUD
6 MONTHS LABOR AND TRAVEL
CUSTOM Options May Add 1 Week Or More to Standard Lead Times

Machine Model	Material Number	Price	State of MN Pricing - 12% Discount
S20 Gas (Kubota DF972)	9005845	$28,347.00	$24,945.36
S20 LP (Kubota DF972) (See note 1)	9005846	$28,347.00	$24,945.36
S20 Diesel (Kubota D1005)	9005847	$31,448.00	$27,674.24
Manuals and Training Materials	**Material Number**	**Price**	
Gas/LP Liquid-Cooled Operator Manual	9006719	N/C	N/C
Gas/LP Liquid-Cooled Operator Manual (Spanish)	9006720	N/C	N/C
Diesel Liquid-Cooled Operator Manual	9006712	N/C	N/C
Diesel Liquid-Cooled Operator Manual (Spanish)	9006713	N/C	N/C
Additional Operator Manual	see above	$37.00	$32.56
Gas/LP Liquid-Cooled Parts Manual	9006723	N/C	N/C
Diesel Liquid-Cooled Parts Manual	9006716	N/C	N/C
Additional Parts Manual	see above	$62.00	$54.56
Operator DVD	9006727	N/C	N/C
Additional Operator DVD	see above	$29.00	$25.52
Service Manual	9006724	$126.00	$110.88
LP Tank	**Material Number**	**Price**	
LP tank 33lbs (15kg) With Outage & Filler valve	398313	N/C	N/C
Brushes	**Material Number**	**Price**	
36" (915 mm) Main Sweeping Brushes (See notes 3 & 4) **- Standard**			
Polypropylene, 8-row	87099	N/C	N/C
Polypropylene & Wire, 8-row	87097	N/C	N/C
Polyester, 8-row	87334	N/C	N/C
36" (915 mm) Main Sweeping Brushes (See notes 3 & 4) **- Premium**			
Polyester, High Density	87333	$156.00	$137.28
Window	370010	$156.00	$137.28
Sand Wedge	370025	$156.00	$137.28
8 DR Union Mix	385947	$156.00	$137.28
23" (585 mm) Diameter Side Sweeping Brushes (See note 4) **- Standard**			
Nylon	08013N	N/C	N/C
Polypropylene (Default)	59431	N/C	N/C
23" (585 mm) Diameter Side Sweeping Brushes (See note 4) **- Premium**			
Stiff Flat-Wire (For Curb Cleaning)	59432	N/C	N/C

S20 Engine Powered Sweeper

Marketing Packages	Material Number	Price	State of MN Pricing - 12% Discount
PACKAGES			
Productivity Package:			
- Dual Side Brush & Vac Wand	9006320	$2,450.00	$2,156.00
Severe Environment Package:			
- Steel Hopper, Tower Bumpers (front and rear) & Soft Ride Tires (solid soft-ride rear+hard front) - NOT AVAILABLE W/Dual Side Brush (See Note 5)	325652	$2,450.00	$2,156.00
Custom Solutions Options			
Base outdoor package includes Wide Track **Radial** Pneumatic Tire Package; Deluxe Suspension Seat.	325609	$1,448.00	$1,274.24
Outdoor Safety Package (no OHG or Cab)	325620	$2,078.00	$1,828.64
Outdoor Safety Package (with OHG or Cab)	325827	$2,078.00	$1,828.64
Outdoor Safety Package includes: Strobing light, Audio Visual Backup Alarm, Turn Signals and Brake Lights, Slow Moving Vehicle Sign and Fire Extinguisher.			

Power Source Accessories	Material Number	Price	
Custom Solutions Options			
Protectoseal Gas Cap (G/D only)	325605	$305.00	$268.40
High Rise Air Intake with Precleaner	325606	$892.00	$784.96
Catalytic Muffler (Diesel only)	325607	$1,305.00	$1,148.40
Catalytic Muffler (Gas/LP only)	325608	$1,079.00	$949.52

Application Environment	Material Number	Price	
Fire Extinguisher (N/A with Outdoor Safety Package)	9006006	$94.00	$82.72
Dual Side Brushes	9006037	$1,950.00	$1,716.00
Steel Hopper	9005865	$2,200.00	$1,936.00
Tower **Rear** Bumpers	9005862	$450.00	$396.00
Custom Solutions Options			
Custom Paint (See note 6)	325612	$2,745.00	$2,415.60
Tower **Front** Bumpers	325610	$564.00	$496.32

Operator Compartment	Material Number	Price	
Overhead Guard (incl. Mirror)	9005853	$1,050.00	$924.00
Soft Cab (OHG, Windshield, mirror, wiper, fan, w/Back Up Alarm) See Note 15	9005855	$3,750.00	$3,300.00
Soft Cab (OHG, Windshield, mirror, wiper, fan, **w/o** Back Up Alarm)	9006295	$3,350.00	$2,948.00
Seatbelt (for Standard Seat Only)	9006157	$90.00	$79.20
Deluxe Suspension Seat (incl Seat Belt and Armrest)	9005861	$425.00	$374.00
Custom Solutions Options			
Mirror Rearview on Lintel Mount (N/A with Cab or OHG)	325614	$276.00	$242.88
Heater Systems			
Gas/LPG Unit (requires soft cab)	325623	$2,066.00	$1,818.08
Diesel Unit (requires soft cab)	325622	$2,066.00	$1,818.08

Lights & Alarms *(do not order if Outdoor Safety Pkg is ordered)*	Material Number	Price	
Flashing Light (amber) and back-up alarm - OHG Mount	9005545	$582.00	$512.16
Flashing Light (amber) and back-up alarm - Engine cover Mount	9005471	$582.00	$512.16
Red Lens for Flashing Light	1027798	N/C	N/C
Blue Lens for Flashing Light	1027800	N/C	N/C
Strobe Light (amber) and back-up alarm - OHG Mount	9005547	$582.00	$512.16
Strobe Light (amber) and back-up alarm - Engine cover Mount	9005546	$582.00	$512.16
Custom Solutions Options			
Turn signals w 4way flashers (North America)	325552	$1,218.00	$1,071.84
Slow Moving Vehicle Sign	325621	$245.00	$215.60

Tires & Accessories	Material Number	Price	State of MN Pricing - 12% Discount
Rear Tire Options, (in lieu of standard Pneumatic Bias Ply)		in lieu of std	
Soft Ride Rear Tire	361218	$200.00	$176.00
Soft Ride Non-Marking Rear	361217	$153.00	$134.64
Rear Radial Tire	361216	$247.00	$217.36
Complete Tire Sets (Replace ALL Tires)			
Soft Ride Set (1 Rear - 2 Front)	366115	$528.00	$464.64
Soft Ride Non Marking Set (1 Rear - 2 Front)	366120	$621.00	$546.48
Pneumatic Radial Set (1 Rear - 2 Front: WIDE TRACK)	366109	$708.00	$623.04
Cleaning Performance	**Material Number**	**Price**	
Side Brush Dust Control (w/o LH side brush) (See notes 7)	9005851	$704.00	$619.52
Side Brush Dust Control (w LH side brush) (See notes 7)	9005852	$829.00	$729.52
Vacuum Wand	9005859	$753.00	$662.64
Spare Canister Dust Filter (amkt)	1045900	$186.50	$164.12
Transportation & Warranty	**Material Number**	**Price**	
Crate	360381	$431.00	$379.28
Skid	366031	$218.00	$191.84
Ultimate Performance Guarantee	50619	N/C	N/C
Warranty Plus (2 years/2000 hrs parts & labor)	33335	$1,425.00	$1,254.00

SPECIAL INFORMATION

1. LP models come equipped with one 33-lb. vertical, liquid-withdrawal tank.

2. **ENGINE EMISSION CERTIFICATION**: We cannot certify that engine emissions will meet a particular customer's tolerable limits. Air quality standards are determined by the concentration of exhaust in the air. Concentrations will depend upon the volume of air in the building and ventilation rates.

   An Oxycatalyst Muffler is available, as a special, to help reduce emission levels.

3. To demonstrate continued sweeping performance even if brush is worn, order **PN 370005** Half-Worn Poly & Wire Demo Brush.

4. All main brushes are directly interchangeable with those for a 235, 6400 and S20.
   All side brushes are directly interchangeable with those for a 355, 385, 6400 and S20.

5. The dual side brush option can **NOT** be ordered with the with Steel Hopper

6. CUSTOM PAINT: Customized painting is limited to metal parts only.
   All non-metal components must remain standard TENNANT colors.
   When selling a Custom Color, you will need to confirm that the color falls within the standard colors available from our powder supplier (50 plus colors to choose from). Please request a color chart from our Custom Engineering Group (Abby Liubakka (X1302) or Dan Feyma (X1772) and obtain the customer's approval.
   The order can not be processed without their approval. If the color is outside this range, it can still be obtained but it will be at an additional charge and will increase the lead time. For pricing and lead time impact information contact our Custom Engineering Group.
   When choosing the special paint the following information is needed and must be added to the Quote Special Instructions section. Failure to do so will create a two-week delay in your order.
   a. Which parts do you want painted, White parts, green parts, black parts?
   (unless otherwise agreed upon with Custom Solutions Dept., all white and Tennant teal parts will be painted with custom color)
   b. Color requested.

7. **P/N 361269** Side Brush Dust Control includes special skirting mounted around the side brush and hopper. It is not vacuumized.

8. Model S20 **Continuous** Runtime Chart.- Up to:

	Standard Capacity 315AH	**Standard Capacity Long-Life 340AH**	**High Capacity Long-Life 440AH**
Sweeping	3 hours	3.5 hours	4 hours

   The above runtimes are guidelines. Actual times will vary based on floor conditions, final machine configuration and usage.

9. The battery connectors are as follows:
   Anderson 175Amp Gray at the Charger Connection
   Anderson 175Amp Orange at the Battery Connection

10. Below is a table that indicates the maximum size **each** 18 Volt battery that will fit in the compartment.

Weight	Length	Width	Height
660 lbs	19.12 in	11.00 in	23.25 in
300 kg	485 mm	280 mm	590 mm

SPECIAL INFORMATION (cont'd)

11. Sales Rep Charger Kit, **PN 87028**, is available for more convenient battery charging. The 115 volt "Smart" charger (also used on Model 235E and 6400) is recommended for occasional use only.

12. To calculate weights with batteries add the following to the product "Net" or "Ship" weights:
    315AH Batteries = + 130 lbs each (6 required)
    340AH Batteries = + 540 lbs each (2 required)
    440AH Batteries = + 600 lbs each (2 required)

12a. Customer MUST order shipping crate if NO BATTERY is selected.
    Continental USA orders ONLY.

13. Expected Cycle Life: Cycle life is the number of charge cycles a battery is expected to last.

Type of Battery = Number of Cycles	Brand
315AH Batteries = 500 Cycles	Trojan
340AH Batteries = 1500 Cycles	Exide
440AH Batteries = 1500 Cycles	Exide

    It is essential that the batteries be properly maintained in order to reach these cycle life levels.
    For proper battery maintenance please advise your customer to refer to the manual.

14. Part numbers beginning with "CP" followed by a 6-digit number, or a 6-digit number with the first three digits "324 & 325" indicate a CUSTOM option or accessory. Please keep in mind that these items may require a longer delivery time.

15. Configuration will request you select a Back Up alarm (choice of flashing or strobe) when ordering Cab w/Alarm.

#964-511 S-871(5)
Sweepers, Industrial, Scrubbers Vacuum

STATE OF MINNESOTA
PRICE SCHEDULE

JUNE 2011

Vendor Name:	**Tennant Sales and Service Company**
Contact Person:	**Dave Edwards**
Street Address:	**701 North Lilac Drive**
P.O. Box:	**P.O. Box 1452**
City, State, Zip	**Minneapolis, MN 55440-1452**
Phone #:	**763-525-1719**
Toll Free #:	**800-553-8033**
Fax #:	**763-525-1719**
Email Address:	info@tennantco.com

964.511	STATE OF MINNESOTA PRICE PAGES	S-871(5)

1.0 **SWEEPER** — Tennant Model S30 Sweeper - Specifications 1.1 through 1.9

Manufacturer	Tennant
Date & I.D. of Price List	5/15/2011 - S30 Sweeper
Discount to be applied to Price List	12.00%
One complete set of regular maintenance filters (air, fuel, fluid) for all systems.	See Maintenance Items listed on Model S30 Price
One complete set of parts, operator service/repair manuals.	One Operator's and One Parts Manual provided w/unit at no charge. Service Manual must be ordered separately - see pricing on attached pricing
Warranty Warranty Details: Months, Years, Hours, etc.	See Attached Warranty Page

2.0 **NEW EQUIPMENT RENTAL PROGRAM**

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Hourly Rental Rate:	N/A
Weekly Rental Rate:	N/A
Monthly Rental Rate:	N/A
Percent (%) of Rental Fee applied to purchase price:	N/A

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

3.0 **VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM**

See Solicitation Special Terms and Conditions.
DEDUCT cost per Used Hour from the original Contract Price: N/A

4.0 **EXTENDED WARRANTY OPTIONS**

Use this section to offer performance/warranty options, number these items starting with 4.1, 4.2, etc.
(Specify years, miles or hours extended term covers.)

Price: Extended warranty must be ordered separately - see pricing on attached pricing pages.

5.0 **DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES**: 0%
(See Special Terms and Conditions)

6.0 **DELIVERY STARTING POINT - CITY, STATE, ZIP CODE**: Minneapolis, MN
PRICE PER LOADED MILE: Zero - Within State of Minnesota

S30 RIDER SWEEPER

05/15/2011 US

BUILT-IN "TENNANT VALUE INCLUDES:

55 hp (41kW) 1.6 L @ 2400 RPMs Gas/LP Engine EPA Tier 2 **or**
37.5 hp (28 kW) 1.5 L Kubota Diesel EPA Tier 4i Engine@2100 RPMs
Catalytic muffler (G/LPG only)
Rugged construction:
- Steel T-beam frame and channel wraparound bumper
- Triple accessory pumps
- Oversized, industrial hydraulics and oil cooler
- 21 in (535 mm) Soft ride solid front tires
  - 18 in (460 mm) solid rear tires on 3 wheel models
  - 15.5 in (395 mm) foam-filled rear tires on 4 wheel model
- Head and Tail Lights

High-Capacity, Duramer™ Multi-Level Dump Hopper
- 14 ft³ (396 L) or 1080 lbs (490 kg) Usable Capacity
- 60-inch (152 cm) Variable Dump Height
- Thermo-Sentry™ Hopper Fire Sensor
- Locking Hopper Safety Arm

ErgoSpace™ Operator Compartment:
- Tilt Steering Wheel w/ Horn
- Adjustable Propel Pedal

XP and X4 Models include:
- 1-STEP™ Button Memory Controls (Sweeping)
- Built-In Maintenance Diagnostics w/ Service Reminder
- Deluxe Suspension Seat w/ retractable belt

Operator and Parts Manual
Underwriters Laboratory (UL®) Certification

SweepSmart™ 3 stage air filtration and dust control
Stage 1: Perma-filter™
Stage 2: Cyclonic pre-filter
Stage 3: Nanofiber, surface loading cannister filter (no tool change)
- 80.8 ft² (7.5 m2) Pleated Media
- Nanofiber filtration of .5 micron particles @ 99% efficiency

II-Speed™ sweeping system
- 62.5 in (1590 mm) Sweeping path w/ single side broom
- No tool brush change
- Wet sweeping by-pass
- Damage-resistant, spring loaded recirculation flap

S30 Touch-N-Go™ Operation Panel:
- LCD Screen Display
  - Hour meter
  - Fuel Level Indicator
  - Water & Hydraulic Temperature Indicators
  - Clogged Filter Indicator
  - Battery Indicator
  - Low Oil Pressure/High Coolant Temp Shutdown (G/LPG only)
- Glow plug indicator (Diesel)
- Check engine indicator (G/LPG)
- Hopper door open & closed indicator

Standard main brush (Select One)
Retractable standard side brush (Select One)

EXCLUSIVE FACTORY-DIRECT WARRANTY
48 MONTHS OR 2800 HOURS - PARTS
8 YEARS OR 5000 HOURS ON DURAMERTM HOPPER & SHROUDS
6 MONTHS LABOR AND TRAVEL
CUSTOM options will add to standard lead times.

Machine Model	Material Number	Price	State of MN Pricing - 12% Discount
S30 (3-wheel, Duramer™ plastic hopper, manual controls, soft solid tires, and standard seat)			
Gas		$35,277.00	$31,043.76
LP (Includes LP Tank)		$35,277.00	$31,043.76
Diesel		$38,427.00	$33,815.76
S30 XP (3-wheel, Duramer™ plastic hopper, electronic controls, soft solid tires and deluxe seat)			
Gas		$38,977.00	$34,299.76
LP (Includes LP Tank)		$38,977.00	$34,299.76
Diesel		$42,127.00	$37,071.76
S30 X4 (4-wheel, Duramer™ plastic hopper, electronic controls, soft solid front and rear foam filled tires with deluxe seat)			
Diesel		$44,927.00	$39,535.76

Manuals and Training Materials	Material Number	Price	
S30 G/LP Operator Manual (English)	9004080	N/C	N/C
S30 Diesel Operator Manual (English)	9004087	N/C	N/C
S30 G/LP Operator Manual (Spanish)	9004081	N/C	N/C
S30 Diesel Operator Manual (Spanish)	9004088	N/C	N/C
S30 G/LP Operator Manual (French)	9004082	N/C	N/C
S30 Diesel Operator Manual (French)	9004089	N/C	N/C
Additional Operator Manuals	see above	$37.00	$32.56
S30 G/LP Parts Manual (English)	9004085	N/C	N/C
S30 Diesel Parts Manual (English)	9004091	N/C	N/C
Additional Parts Manuals	see above	$62.00	$54.56
S30 G/LP/Diesel Operator DVD (English, Spanish, French)	9008178	N/C	N/C
Additional Operator DVD	see above	$29.00	$25.52
Service Manual (English)	9004086	$126.00	$110.88

LP Tank	Material Number	Price	
LP tank, 33 lb (15 kg) w/ Outage & Filler valve	377064	N/C	N/C

Brushes	Material Number	Price	
45" (1145 mm) Main Sweeping Brushes - Standard			
Nylon, 8-row	54923	N/C	N/C
Polypropylene, 8-row	66019	N/C	N/C
Polypropylene & Wire, 8-row	54925	N/C	N/C
Patrol Brush	66018	N/C	N/C
45" (1145 mm) Main Sweeping Brushes - Premium			
Crinkle Wire, 8-row	59440	$189.00	$166.32
Nylon, High Density	54922	$189.00	$166.32
Wire & Fiber, High Density	54927	$189.00	$166.32
Sand Wedge	370008	$189.00	$166.32
Window	370009	$189.00	$166.32

S30 RIDER SWEEPER

05/15/2011 US

Brushes (con't)	Material Number	Price	
26" (660 mm) Diameter Side Sweeping Brushes - Standard			
Nylon	1041102	N/C	N/C
Polypropylene	1027380	N/C	N/C
Stiff Flat-Wire (For Curb Cleaning)	1042097	N/C	N/C

Common Option Bundles	Material Number	Price	
LIGHTS			
Indoor Safety Package:	9003863	$582.00	$512.16
- Flashing light and A/V back-up alarm			
Outdoor Safety Package:	9003803	$970.00	$853.60
- strobing light, A/V back-up alarm, turn signal/brake light.			
PACKAGES			
Productivity Package (XP and X4 w/ plastic hopper only):	9004491	$1,534.00	$1,349.92
- Left hand side brush & Rear Tower Bumpers			
Steel Package (3 Wheel Only) See Note 3	9004101	$4,837.00	$4,256.56
-Steel Hopper, Rear Tower Bumpers & Solid Front/Rear tires			

Application Environment	Material Number	Price	
Fire Extinguisher	9003932	$94.00	$82.72
Dual Side Brushes (XP and X4 w/ plastic hopper only)	9003395	$1,298.00	$1,142.24
Steel Hopper (3 wheel only)	9003628	$3,904.00	$3,435.52
Tower Rear Bumpers	9004106	$507.00	$446.16

Operator Compartment (Operator Comfort)	Material Number	Price	
Deluxe Seat upgrade for S30 Base Model	9003633	$475.00	$418.00
OHG/CAB			
Overhead Guard w/ rear view mirror	9003634	$877.00	$771.76
Totally Enclosed Hard Cab			
- Press/Air Conditioning/Heat for Cab (G)	9003860	$8,914.00	$7,844.32
- Press/Air Conditioning/Heat for Cab (LP)	9003861	$8,914.00	$7,844.32
- Press/Air Conditioning/Heat for Cab (Diesel)	9003862	$8,914.00	$7,844.32
- Press/Heat for Cab (G)	9003857	$5,581.00	$4,911.28
- Press/Heat for Cab (LP)	9003858	$5,581.00	$4,911.28
- Press/Heat for Cab (Diesel)	9003859	$5,581.00	$4,911.28
Custom Solutions Options			
Seat Belt	325542	$374.00	$329.12

Tires & Accessories	Material Number	Price	
Soft, Solid Tires (All tires, 3 wheel models) - Standard Default	9003849	N/C	N/C
Soft, Solid Front/ Pneumatic Rear Tires (3 Wheel) - Available at no charge	9003280	N/C	N/C
Pneumatic Tires (front and rear) - replaces solid tires	9003281	$521.00	$458.48
Pneumatic Tires (X4 front w/ plastic hopper only) - replaces solid tires	9003848	$521.00	$458.48
Foam Filled Rear Tire (for 3 Wheel Machines ONLY) See Note 4	325443	$129.00	$113.52
Solid Non Marking Rear Tire (for 3 Wheel Machines ONLY) See Note 4	325453	$239.00	$210.32

Cleaning Performance	Material Number	Price	
Custom Solutions Options			
Blower Attachment	325697	$975.00	$858.00
Vacuum Wand	325685	$975.00	$858.00
Side Brush Dust Control, Single (allow 8 Week lead time)	325451	$1,696.00	$1,492.48
Side Brush Dust Control, Dual (allow 8 week lead time)	325452	$2,036.00	$1,791.68

Transportation & Warranty	Material Number	Price	
Skid	9004094	$569.00	$500.72
Ultimate Performance Guarantee	50619	N/C	N/C
Warranty Plus (2 years/2000 hrs parts & labor)	48851	$1,425.00	$1,254.00

SPECIAL INFORMATION

1. LP models come equipped with one 33-lb (15 kg) horizontal, liquid-withdrawal tank.
2. CUSTOM PAINT: Customized painting is limited to metal parts only. All non-metal components must remain standard TENNANT colors. When selling a Custom Color, you will need to confirm that the color falls within the standard colors available from our powder supplier. For pricing and lead time impact information contact our Custom Engineering Group (Abby Liubakka (X1302) or Dan Feyma (X1772)).
3. Steel Package - only available with 3 wheel machines. NOT with Left Hand Side Brush. NOT with Productivity Package.
4. ONLY available on three wheel versions (Base and XP) NOT AVAILABLE on the X4 four wheel version.

#964-511 S-871(5)
Sweepers, Industrial, Scrubbers Vacuum

STATE OF MINNESOTA
PRICE SCHEDULE

JUNE 2011

Vendor Name:	**Tennant Sales and Service Company**
Contact Person:	**Dave Edwards**
Street Address:	**701 North Lilac Drive**
P.O. Box:	**P.O. Box 1452**
City, State, Zip	**Minneapolis, MN 55440-1452**
Phone #:	**763-525-1719**
Toll Free #:	**800-553-8033**
Fax #:	**763-525-1719**
Email Address:	info@tennantco.com

964.511	STATE OF MINNESOTA PRICE PAGES	S-871(5)

1.0	**SWEEPER**	Tennant Model 800 Sweeper - Specifications 1.1 through 1.9
	Manufacturer	Tennant
	Date & I.D. of Price List	5/15/2011 - 800 Sweeper
	Discount to be applied to Price List	5.00%
	One complete set of regular maintenance filters (air, fuel, fluid) for all systems.	See Maintenance Items listed on Model 800 Price List
	One complete set of parts, operator service/repair manuals.	One Operator's and One Parts Manual provided w/unit at no charge. Service Manual must be ordered separately - see pricing on attached pricing
	Warranty Warranty Details: Months, Years, Hours, etc.	See Attached Warranty Page

2.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Hourly Rental Rate:	N/A
Weekly Rental Rate:	N/A
Monthly Rental Rate:	N/A
Percent (%) of Rental Fee applied to purchase price:	N/A

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

3.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.

DEDUCT cost per Used Hour from the original Contract Price: N/A

4.0 EXTENDED WARRANTY OPTIONS

Use this section to offer performance/warranty options, number these items starting with 4.1, 4.2, etc.

(Specify years, miles or hours extended term covers.)

Price: Extended warranty must be ordered separately - see pricing on attached pricing pages.

5.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES (See Special Terms and Conditions): 0%

6.0 DELIVERY STARTING POINT - CITY, STATE, ZIP CODE: Minneapolis, MN

PRICE PER LOADED MILE: Zero - Within State of Minnesota

BUILT-IN "TENNANT VALUE" INCLUDES:

EPA Certified Engine:
- 83 hp (61.9 kw) GMC Gas/LP, EPA Tier 2
- 63 hp (47 kw) Caterpillar Diesel Engine, EPA Tier 4i

Dual Element SE Type Air Cleaner
Catalytic muffler (G/LPG only)
Check Engine Light (G/LPG only)
Industrial Radiator/Debris Screen
Low-Oil/High Water Temperature Shut-down (G/LP Only)

II-Speed Cleaning System
No-Tool Brush Change
Retractable Sidebrush Assembly
Standard 26" (660 mm) Side Brush (Select One)
Standard Main Sweeping Brush (Select One)
Damage Resistant Recirculation Flap
30 ft³ (850 L) Hopper
72" (1830 mm) Multi-Level Dump
Vacuum Shut-off
Thermo-Sentry™
Hydraulic Main and Side Brush Lift

190 ft² (17.7 m²) Quad Filter System:
- Stage 1-Debris Deflector
- Stage 2- Perma-Filter
- Stage 3- Wrap-Around Pre-Screen
- Stage 4- Dual Canister Filters

Timed Filter Shaker

UL-Certification (Type G, LP, or D)

Triple, Heavy-Duty Accessory Pumps
Hydraulic By-Pass Tow Valve
Tilt-Out Hydraulic Oil Cooler

Electronic Instrument Panel:
- -Brush Down-Pressure Indicator
- -Clogged Filter Indicator
- -Fuel Level Indicator
- -Oil Pressure Indicator
- -Engine Water Temp. Indicator
- -Hour Meter
- -Amp Gauge

Heavy Duty Alternator (D)
Headlights and Taillights
Circuit Breakers

Power Steering
Tilt Steering Wheel
Servo-Assist Adjustable Foot Pedal
Luxury, Energy-Absorbing Seat

T-Beam Frame Super-Structure
Steel-Channel Wraparound Bumper
23" (585 mm) O. D. Pneumatic Tires

EXCLUSIVE FACTORY-DIRECT WARRANTY

48 MONTHS OR 2800 HOURS - PARTS
6 MONTHS LABOR AND TRAVEL
CUSTOM Options May Add 1 Week Or More to Standard Lead Times

Machine Model	Material Number	Price	State of MN Pricing - 5% Discount
800 Gas (GMC 3.0)	9002861	$56,277.00	$53,463.15
800 LP (GMC 3.0) (Includes LP tank. See note 6)	9002862	$57,957.00	$55,059.15
800 Diesel (Caterpillar C3.4)	9002863	$61,317.00	$58,251.15
Manuals and Training Materials	**Material Number**	**Price**	
Gas/LP Operator Manual (English)	330120	N/C	N/C
Gas/LP Operator Manual (Spanish)	330122	N/C	N/C
Diesel Operator Manual (English)	330140	N/C	N/C
Diesel Operator Manual (Spanish)	330142	N/C	N/C
Additional Operator Manual	see above	$96.00	$91.20
Operator Training Video, DVD	1052092	N/C	N/C
Additional Operator Video, DVD	1052092	$29.00	$27.55
Service Manual	MM337	$126.00	$119.70
LP Tank	**Material Number**	**Price**	
LP tank With Outage & Filler valve	398313	N/C	N/C
Brushes	**Material Number**	**Price**	
50" Main Sweeping Brushes - Standard			
Polypropylene, 8-row	35326	N/C	N/C
Polypropylene & Wire, 8-row	35324	N/C	N/C
Nylon Patrol Brush, 4-row	35336	N/C	N/C
Nylon, 8-row	66020	N/C	N/C
Outdoor Polypropylene	35325	N/C	N/C
50" Main Sweeping Brushes - Premium			
Crinkle Wire, 8-row	35327	$266.00	$252.70
Nylon, High Density	35323	$266.00	$252.70
Sand Wedge Brush	370011	$266.00	$252.70

Brushes (cont'd)	Material Number	Price	
26" (660 mm) Diameter Side Sweeping Brushes - Standard			
Polypropylene	70649	N/C	N/C
Nylon	75011	N/C	N/C

Power Source Accessories	Material Number	Price	
Heavy-Duty Alternator Gasoline/LP	9002914	$472.00	$448.40
Neutral Start	70697	$151.00	$143.45
Custom Solutions Options			
Low-Oil/High Water Temperature Shutdown (DIESEL ONLY)	324336	$648.00	$615.60
Forward Speed Control (5 MPH)	CP810002	$53.00	$50.35

Application Environment	Material Number	Price	
Fire Extinguisher	70691	$97.00	$92.15
Heavy-Duty Tower Bumpers without Cab	77546	$1,883.00	$1,788.85
Heavy-Duty Tower Bumpers with Cab	77547	$1,883.00	$1,788.85
Stainless Steel Hopper Floor	70685	$753.00	$715.35
Dust Filter, Extra Fine Media Cannister	375530	$462.00	$438.90
RFS-Regenerative Filter System (Not w/CP810016)	79175	$1,551.00	$1,473.45
Custom Solutions Options			
Custom Paint (See note 2)	CP810001	$6,450.00	$6,127.50
HEPA Filter with 2 Extra Filters	CP810016	$5,111.00	$4,855.45

Operator Compartment	Material Number	Price	
Overhead Guard	70455	$1,561.00	$1,482.95
Mirror, Rearview in OHG	CP810037	$254.00	$241.30
Cab Assembly Only: (Includes SB Mirror)			
Gas/LP/Diesel	380713	$7,048.00	$6,695.60
Pressurizer/Heater/Air Conditioner (See Notes 10 & 11) (Order as a Custom Option on Reduced Height Cab)			
- Gas/LP Engine - Requires Ordering Heavy-Duty Alternator on G/LP only	9002996	$3,495.00	$3,320.25
- Diesel	380707	$3,495.00	$3,320.25
Pressurizer/Heater (See Notes 10 & 11) (Order as a Custom Option on Reduced Height Cab)			
- Gas/LP Engine - Requires Ordering Heavy-Duty Alternator on G/LP only	374284	$1,476.00	$1,402.20
- Diesel	380705	$1,476.00	$1,402.20
Hopper Door Open Indicator (Factory Installed)	79182	$125.00	$118.75
Seat Belt	70689	$90.00	$85.50
Mirror, Side Brush - RH (included in cab assembly)	380711	$197.00	$187.15
Custom Solutions Options			
Mirror, West Coast Mirror on Cab	CP810013	$839.00	$797.05
Mirror, West Coast in OHG	324164	$839.00	$797.05
Mirror, Rearview in Cab	CP810028	$254.00	$241.30
Mirror, Side Brush - LH	324087	$416.00	$395.20
80" Cab Height (See note 15) add in Cab Assy price add'l	CP810047	$5,817.00	$5,526.15

Lights & Alarms	Material Number	Price	
Revolving Light (Amber lens unless specified)			
Mounted on Overhead Guard	73756	$600.00	$570.00
Mounted on Pedestal on Engine Cover (See note 9)	380701	$600.00	$570.00
Mounted on Cab	73752	$600.00	$570.00
- Red Lens	44681	N/C	N/C
- Blue Lens	44681-2	N/C	N/C
Flashing Light (Amber lens unless specified)			
Mounted on Overhead Guard	73754	$376.00	$357.20
Mounted on Pedestal on Engine Cover (See note 9)	380700	$376.00	$357.20
Mounted on Cab	73750	$376.00	$357.20
- Red Lens	58518	N/C	N/C
- Blue Lens	58519	N/C	N/C
Roadway Lighting Package (See note 3)	70694	$537.00	$510.15
Side Brush Spotlight - RH	70698	$120.00	$114.00
Audio-Visual Back-up Alarm	380605	$722.00	$685.90
Custom Solutions Options			
Side Brush Spotlight - LH	CP810081	$540.00	$513.00

Tires & Accessories (See note 5)	Material Number	Price	
Solid Tires in lieu of pneumatic (Front/Rear)	70384	$944.00	$896.80

Cleaning Performance	Material Number	Price	
RH Side Brush Dust Control (See Note 4)	70671	$1,698.00	$1,613.10
LH Side Brush Dust Control(Must order w/70671 and 77753)	CP810029	$3,145.00	$2,987.75
LH Side Brush (See Note 1)	77753	$3,308.00	$3,142.60
Vacuum Wand	70667	$996.00	$946.20
Custom Solutions Options			
Blower Wand - Not available with Cab (See note 13)	324040	$1,838.00	$1,746.10

Transportation & Warranty	Material Number	Price	
Crate	74054	$714.00	$678.30
Ultimate Performance Guarantee	50619	N/C	N/C
WarrantyPLUS (2 years/2000 hrs parts & labor)	09173	$1,425.00	$1,353.75

SPECIAL INFORMATION

1. **P/N 77753** Left-Hand Side Brush cannot be ordered in conjunction with the Side Brush Dust Control. A Left-Hand Mirror and Spotlight are available as specials.

2. CUSTOM PAINT: Customized painting is limited to metal parts only.
   All non-metal components must remain standard TENNANT colors.
   When selling a Custom Color, you will need to confirm that the color falls within the standard colors available from our powder supplier (50 plus colors to choose from). Please request a color chart from our Custom Engineering Group (Abby Liubakka (X1302) or Dan Feyma (X1772))and obtain the customer's approval.
   The order can not be processed without their approval. If the color is outside this range, it can still be obtained but it will be at an additional charge and will increase the lead time. For pricing and lead time impact information contact our Custom Engineering Group.
   When choosing the special paint the following information is needed and must be added to the Quote Special Instructions section. Failure to do so will create a two-week delay in your order.
   a. Which parts do you want painted, White parts, green parts, black parts?
   (unless otherwise agreed upon with Custom Solutions Dept., all white and Tennant teal parts will be painted with custom color)
   b. Color requested.

3. **P/N 70694** Roadway Lighting Package consists of:
   Side brush spotlight, Brake Lights, Turn Signals, 4-Way Flashers.

4. **P/N 70671** Side Brush Dust Control includes custom, non-vacuumized skirting mounted to the side brush and hopper assemblies.

5. Foam-filled tires are available as a Custom Option.

SPECIAL INFORMATION (Cont'd)

6. LP models come equipped with one 33-lb (15 kg) horizontal, liquid-withdrawal tank, Impco carburetor, Impco vaporizer/regulator, and Sherwood Selpac fittings. Any deviation may void engine warranty.

7. **EMISSION CERTIFICATION:** We cannot certify that engine emissions will meet a particular customer's tolerable limits. Air quality standards are determined by the concentration of exhaust in the air. Concentrations will depend upon the volume of air in the building and ventilation rates.

8. An Oxycatalyst System is available for Gas/LP, as a CUSTOM Option, to help reduce emission levels.

9. P/N 380700 & 380701 make the flashing or rotating light on the overhead guard or cab level with the top of the overhead guard or cab, for applications with limited clearance height. Height to top of light 82". Please note this option is not available with air conditioned or heated cabs.

10. Please contact **CUSTOM SPECIALS Department** for customers requiring a cab height **less than 89"** with pressurizer/heater and or air conditioner option.

11. Order a heavy duty alternator when ordering air conditioning and/or heater presssurizer on G/LP Models.

12. Revolving light or flashing light when ordered with air conditioning and/or heated cab will be mounted on pedestal next to cab.

13. Operator must get off machine to engage blower.

14. Part numbers beginning with "CP" followed by a 6-digit number, or a 6-digit number with the first three digits "324 & 325" indicate a CUSTOM option or accessory. Please keep in mind that these items may require a longer delivery time.

15. MUST be ordered in addition to the Cab Assembly. CP810047 also adds in the price of the CAB on the order.

CAB (380713)	**$7,048.00**
CP810047	**$5,817.00**
Total	**$12,865.00**

#964-511 S-871(5)
Sweepers, Industrial, Scrubbers Vacuum

STATE OF MINNESOTA
PRICE SCHEDULE

JUNE 2011

Vendor Name:	**Tennant Sales and Service Company**
Contact Person:	**Dave Edwards**
Street Address:	**701 North Lilac Drive**
P.O. Box:	**P.O. Box 1452**
City, State, Zip	**Minneapolis, MN 55440-1452**
Phone #:	**763-525-1719**
Toll Free #:	**800-553-8033**
Fax #:	**763-525-1719**
Email Address:	info@tennantco.com

964.511	STATE OF MINNESOTA PRICE PAGES	S-871(5)

1.0 **SWEEPER** — Tennant Model 400 Series Green Machine Sweeper - Specifications 1.1 through 1.9

Manufacturer	Tennant
Date & I.D. of Price List	5/15/2011 - 400 Series Green Machine Sweeper
Discount to be applied to Price List	3.00%
One complete set of regular maintenance filters (air, fuel, fluid) for all systems.	See Maintenance Items listed on Model 400 Series Green Machine Price List
One complete set of parts, operator service/repair manuals.	One Operator's and One Parts Manual provided w/unit at no charge. Service Manual must be ordered separately - see pricing on attached pricing
Warranty Warranty Details: Months, Years, Hours, etc.	See Attached Warranty Page

2.0 **NEW EQUIPMENT RENTAL PROGRAM**

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Hourly Rental Rate:	N/A
Weekly Rental Rate:	N/A
Monthly Rental Rate:	N/A
Percent (%) of Rental Fee applied to purchase price:	N/A

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

3.0 **VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM**

See Solicitation Special Terms and Conditions.

DEDUCT cost per Used Hour from the original Contract Price: N/A

4.0 **EXTENDED WARRANTY OPTIONS**

Use this section to offer performance/warranty options, number these items starting with 4.1, 4.2, etc.

(Specify years, miles or hours extended term covers.)

Price: Extended warranty must be ordered separately - see pricing on attached pricing pages.

5.0 **DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES** (See Special Terms and Conditions): 0%

6.0 **DELIVERY STARTING POINT - CITY, STATE, ZIP CODE**: Minneapolis, MN

PRICE PER LOADED MILE: Zero - Within State of Minnesota

400 SERIES AIR SWEEPER

BUILT-IN GREEN MACHINE VALUE INCLUDES:

Sweeping System:
- Dual Sweeping Brushes
- Path: 46" (1,170 mm)

Dust Suppression System:
- 14.5 Gal (55 L) Water Tank
- Water Jets: Each Sweeping Brush

Debris Capacity:
- 30-55 Gal (110L - 200L) bag and 75 Gal (284L) leaf bag options
- Debris Reduction System (3:1 compaction potential)

Construction and Safety:
- Stainless Steel Pulverizing Impeller
- High Visibility Lighting
- Voice Warning System
- Head and Tail Lights
- Filter Bag

479 cc 13.9 BHP (10.4kW) @ Kubota Z482-E Diesel Engine
2.5 Gal (9.5 L) Fuel Tank
4" (100 mm) Whoosh Wander Hose Length: 8 ft (2.4m)
Set of Sweeping Brushes (Select Bristle Type)
Operator, Parts and Engine Operator Manual
68.1 dB(A) Quiet Operation

Model Specific Features:
- Model 424 HS
  - 10 mph (16 km/h) Transport Speed
  - Two Wheel Tow-Behind Seat
  - Large Storage Compartment (hold 3 bags of debris)

EXCLUSIVE FACTORY-DIRECT WARRANTY

12 MONTHS OR 2000 HOURS - PARTS
12 MONTHS LABOR AND TRAVEL
Lifetime on Impeller.
CUSTOM options will add to standard lead times.

Machine Model	Material Number	Price	State of MN Pricing - 3% Discount
Model 414	YA043	$22,655.00	$21,975.35
Model 414 with Fold and Stow Seat	YA044	$25,230.00	$24,473.10
Model 424 HS	YA045	$28,526.00	$27,670.22
Manuals and Training Materials	**Material Number**	**Price**	
Green Machine 400 Series Operator Manual & Video DVD (English)	YM050	N/C	N/C
Green Machine 400 Series Operator Manual & Video DVD (French)	YM101	N/C	N/C
Green Machine 400 Series Operator Manual & Video DVD (Spanish)	YM102	N/C	N/C
Additional Operator Manual & Video DVD (Specify Language)	see above	$22.00	$21.34
Green Machine 400 Series Parts Manual (English)	YM041	N/C	N/C
Additional Parts Manuals	see above	$22.00	$21.34
Workshop Manual (English)	YM019	$63.00	$61.11
Brushes	**Material Number**	**Price**	
23.6" (600mm) Diameter Sweeping Brushes			
Polypropylene	NB046	N/C	N/C
PET Heavy Duty	NB048	N/C	N/C
Poly/Wire Mix	NB062	N/C	N/C
Application Environment	**Material Number**	**Price**	
75 Gal (284 L) Burlap Leafing Bag	VB007	$31.60	$30.65
Protective Apron for Leafing Bag	VB048	$109.20	$105.92
Extra Filter Bag	VB062	$470.00	$455.90
Recyling Option (424 Only)	MB079	$375.00	$363.75
Snow Plow Option (Not Available on 424)	4-PLOW	$1,043.00	$1,011.71
Clean and Safe Attachment - CSA (hygenic remove of dog waste)	AD064	$3,039.00	$2,947.83
Custom Solutions Options			
Custom Color (See note 1)	Call Custom Solutions	$562.00	$545.14
Operator Compartment (Operator Comfort)	**Material Number**	**Price**	
All Weather Cab (424 Only)	MB078	$1,578.00	$1,530.66
Transportation & Warranty	**Material Number**	**Price**	
Skid	9005760	$225.00	$218.25
Half Day SmartStart™ On-Site Operator and Service Rep Seminar (see note 2)	9006145	$350.00	$339.50
Warranty Plus (additional 1 year or 2000 hrs parts & labor)	376196	$1,995.00	$1,935.15

SPECIAL INFORMATION

1. The water tank and other roto-molded accessories are always finished in a neutral gray. Color requests must be accompanied with either a RAL paint number or a pantone number (available from the printer who does your printing). For Pantone requests, Green Machine will match the color as close as possible.
2. This package is provided by Tennant Service Trainers who will schedule at the customer's convenience an 4 hour training session at the customer's specified location.

#964-511 S-871(5)
Sweepers, Industrial, Scrubbers Vacuum

STATE OF MINNESOTA
PRICE SCHEDULE

JUNE 2011

Vendor Name:	**Tennant Sales and Service Company**
Contact Person:	**Dave Edwards**
Street Address:	**701 North Lilac Drive**
P.O. Box:	**P.O. Box 1452**
City, State, Zip	**Minneapolis, MN 55440-1452**
Phone #:	**763-525-1719**
Toll Free #:	**800-553-8033**
Fax #:	**763-525-1719**
Email Address:	info@tennantco.com

964.511	STATE OF MINNESOTA PRICE PAGES	S-871(5)

1.0	**SWEEPER**	Tennant Model 636 Green Machine Sweeper - Specifications 1.1 through 1.9
	Manufacturer	Tennant
	Date & I.D. of Price List	5/15/2011 - 636 Green Machine Sweeper
	Discount to be applied to Price List	3.00%
	One complete set of regular maintenance filters (air, fuel, fluid) for all systems.	See Maintenance Items listed on Model 636 Green Machine Price List
	One complete set of parts, operator service/repair manuals.	One Operator's and One Parts Manual provided w/unit at no charge. Service Manual must be ordered separately - see pricing on attached pricing
	Warranty Warranty Details: Months, Years, Hours, etc.	See Attached Warranty Page

2.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Hourly Rental Rate:	N/A
Weekly Rental Rate:	N/A
Monthly Rental Rate:	N/A
Percent (%) of Rental Fee applied to purchase price:	N/A

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

3.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.

DEDUCT cost per Used Hour from the original Contract Price: N/A

4.0 EXTENDED WARRANTY OPTIONS

Use this section to offer performance/warranty options, number these items starting with 4.1, 4.2, etc.

(Specify years, miles or hours extended term covers.)

Price: Extended warranty must be ordered separately - see pricing on attached pricing pages.

5.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES: 0%

(See Special Terms and Conditions)

6.0 DELIVERY STARTING POINT - CITY, STATE, ZIP CODE: Minneapolis, MN

PRICE PER LOADED MILE: Zero - Within State of Minnesota

636 RIDER AIR SWEEPER

05/15/2011 US

BUILT-IN GREEN MACHINE VALUE INCLUDES:

42 hp (31.4kW) 1.5 L @ 2800 RPM EPA Certified Kubota Diesel Engine
14.5 Gal (55L) Fuel Tank
Sweeping System:
- Dual Sweeping Brushes
- Variable Path: 41"-80.7" (1200mm - 2050mm) Joystick Controlled
- Brushes Powered both In and Out
- Whoosh Wander Hose

Operator Compartment Features:
- Fully Adjustable Premium Comfort Suspension Seat with Seat Belt
- Radio/CD Player
- Power Steering with Height Adjustment
- Heater
- Heated Windshield
- One Button Operation (sweeping and transport modes)
- Full Visibility Windshield and Side Doors
- Full Ventilation (pivoting side windows and roof vent)

Propelling/Transport System:
- 20 mph (32 km/h) Transport Speed
- 4 Wheel Drive with Smart Transmission
- Fully Independent Koni Suspension
- VariTrack Extendable Front Track:
  - Working Mode: 37.4" (950mm) Track
  - Transport Model: 46.9" (1190mm) Track

Dust Suppression System:
- 50 Gal (195L) Water Tank
- Water Jets: Each Sweeping Brush and One in Pick-Up Hose Inlet
- CloudMaker™ System
- 3 Stage Dust Filtration System:
  - Side Entry Cyclone Swirl Plate
  - Stainless Steel Filter Screens
  - Twin Cyclones

Debris Hopper:
- 1.33 yd (1m3) Debris Capacity
- 57.5" (1,460mm) Rear High Dump
- 1100 lb (500 kg) Payload
- Patented automatic Water "Ejector" system

Construction and Safety:
- Stainless Steel Construction: Hopper, Impeller and Cab Structure
- Impact Absorbing Brush Arms: 3" (75mm) retraction
- Front Wheel Steering
- Voice Warning System
- Head and Tail Lights
- Hydrostatic and Mechanical Braking Systems

Tilt Cab for Service
Set of Sweeping Brushes (Select Bristle Type)
Operator and Parts Manual

EXCLUSIVE FACTORY-DIRECT WARRANTY

12 MONTHS OR 2000 HOURS - PARTS
12 MONTHS LABOR AND TRAVEL
(10 years on Frame Guarantee Against Rust Through)
CUSTOM options will add to standard lead times.

Machine Model	Material Number	Price	State of MN Pricing - 3% Discount
Basic Green Machine 636 Rider Air Sweeper - Diesel		$87,035.00	$84,423.95
Manuals and Training Materials	**Material Number**	**Price**	
Green Machine 636 Operator Manual (English) (See Note 4)	9006280	N/C	N/C
Green Machine 636 Operator Manual (Spanish)	9006281	N/C	N/C
Green Machine 636 Operator Manual (French)	9006291	N/C	N/C
Additional Operator Manuals (see note 4)	see above	$22.00	$21.34
Green Machine 636 Parts Manual (English) (See Note 4)	9006292	N/C	N/C
Additional Parts Manuals (see note 4)	see above	$22.00	$21.34
Green Machine 636 Operator DVD *(one with Machine)*	9006569	N/C	N/C
Additional Operator DVD	see above	$29.00	$28.13
Workshop Manual (English)	YM057	$84.00	$81.48
Brushes	**Material Number**	**Price**	
29.5" (750mm) Diameter Sweeping Brushes			
Polypropylene	NB065	N/C	N/C
PET Heavy Duty	NB068	N/C	N/C
Poly/Wire Mix	NB069	N/C	N/C
Application Environment	**Material Number**	**Price**	
Fire Extinguisher	325488	$154.00	$149.38
Central Greasing - Auto Lube (see note 2)	AL001	$2,967.00	$2,877.99
Custom Solutions Options			
Custom Paint (See note 1)	Call Custom Solutions	$1,050.00	$1,018.50
Operator Compartment (Operator Comfort)	**Material Number**	**Price**	
Air Conditioning	AC133	$3,708.00	$3,596.76
Color CCTV Reverse Camera and Cab Mounted LCD Monitor, with Night Vision	EC031	$1,119.00	$1,085.43
Cleaning Performance	**Material Number**	**Price**	
Pressure Washer: 1400 psi/3 gpm, Trigger-Operated Wand & 25 ft Hose	WP258	$3,315.00	$3,215.55
Transportation, Warranty, & Installation	**Material Number**	**Price**	
Skid	9005758	$405.00	$392.85
Crate	9006989	$998.00	$968.06
Full Day SmartStart™ On-Site Operator and Service Rep Seminar (see note 3)	9005761	$735.00	$712.95
Warranty Plus (additional 1 year or 2000 hrs parts & labor)	376197	$4,275.00	$4,146.75

636 RIDER AIR SWEEPER

SPECIAL INFORMATION

1. This color option is to replace the two molded side access panels that appear in the literature in green with an alternative color.
   Colors requests must be accompanied with an RAL paint number, industry standard color number or physical **painted** sample.
   The panel will be **painted** on the exterior surface. This will add to lead-time.
2. Interlube Brand, Type AC1. Unit has .33 Gal (1.25L) reservoir and greases 30 points on the machine 5 timers per hour. Operates on Sweep
3. This package is provided by Tennant Service Trainers who will schedule at the customer's convenience an 8 hour training session at the
4. All manuals will default to the US Built Manual for the USA, Canada, APAC and LATAM.
   If a customer wants to order a new manual for their existing Model 636, they will need to determine where it was built.
   This can easily be done by looking at the data place located on the RH side of the frame under the green shroud.
   The US built will state Tennant, the Scotland built will have a Scotland Address

Additional Operator Manuals

Green Machine 636 Operator Manual (English) **US Built**	9006280
Green Machine 636 Operator Manual (English) **Scotland Built**	YM052

Additional Parts Manuals

Green Machine 636 Parts Manual (English) **US Built**	9006292
Green Machine 636 Parts Manual (English) **Scotland Built**	YM058

#964-511 S-871(5)
Sweepers, Industrial, Scrubbers Vacuum

STATE OF MINNESOTA
PRICE SCHEDULE

JUNE 2011

Vendor Name:	**Tennant Sales and Service Company**
Contact Person:	**Dave Edwards**
Street Address:	**701 North Lilac Drive**
P.O. Box:	**P.O. Box 1452**
City, State, Zip	**Minneapolis, MN 55440-1452**
Phone #:	**763-525-1719**
Toll Free #:	**800-553-8033**
Fax #:	**763-525-1719**
Email Address:	info@tennantco.com

964.410	STATE OF MINNESOTA PRICE PAGES	S-871(5)

1.0	**SWEEPER/SCRUBBER**	Tennant Model M20 Scrubber-Sweeper - Specifications 2.1 through 2.9
	Manufacturer	Tennant
	Date & I.D. of Price List	5/15/2011 - M20 Scrubber-Sweeper
	Discount to be applied to Price List	5.00%
	One complete set of regular maintenance filters (air, fuel, fluid) for all systems.	See Maintenance Items listed on Model M20 Price
	One complete set of parts, operator service/repair manuals.	One Operator's and One Parts Manual provided w/unit at no charge. Service Manual must be ordered separately - see pricing on attached pricing
	Warranty	See Attached Warranty Page

2.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Hourly Rental Rate:	N/A
Weekly Rental Rate:	N/A
Monthly Rental Rate:	N/A
Percent (%) of Rental Fee applied to purchase price:	N/A

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

3.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.

DEDUCT cost per Used Hour from the original Contract Price: N/A

4.0 EXTENDED WARRANTY OPTIONS

Use this section to offer performance/warranty options, number these items starting with 4.1, 4.2, etc.

(Specify years, miles or hours extended term covers.)

Price: Extended warranty must be ordered separately - see pricing on attached pricing pages.

5.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES 0%

(See Special Terms and Conditions)

6.0 DELIVERY STARTING POINT - CITY, STATE, ZIP CODE: Minneapolis, MN

#964-511 S-871(5)
Sweepers, Industrial, Scrubbers Vacuum

STATE OF MINNESOTA
PRICE SCHEDULE

JUNE 2011

PRICE PER LOADED MILE:	Zero - Within State of Minnesota

M20 SCRUBBER - SWEEPER

05/15/2011 US

BUILT-IN "TENNANT VALUE INCLUDES:

55 hp (41kW) 1.6 L Gas/LP Engine EPA Tier 2 **or**
37.5 hp (28 kW) Kubota Diesel EPA Tier 4i Engine
FloorSmart™ Cleaning Technology - 40" (1020 mm) Path
MaxPro2™ Hydraulic Technology
Touch-N-Go™ Operation
- 1-STEP™ Button Memory Controls (Scrubbing and Sweeping)
- LCD Screen Display
  - Fuel Level Indicator
  - Oil Pressure & Hydraulic Temperature Indicators
  - Clogged Filter Indicator
  - Recovery Tank Full/Solution Tank Empty Indicator
- Low Oil Pressure/High Coolant Temp Shutdown (G/LPG only)
- Supervisor Customizable Operations
- Built-In Maintenance Diagnostics w/ Service Reminder

ErgoSpace™ Operator Compartment
- Tilt Steering Wheel w/ Horn
- Deluxe Suspension Seat
- Retractable Seat Belt
- Ergonomic Propel Pedal

Operator Video and Interactive DVD
Operator Manual and Parts Manual
Operator Checklist and Wall Chart
Underwriters Laboratory (UL®) Certification
ec-H2O™ Cleaning Solution Includes:
Electrically Converted Water Technology System
Two Scrubbing Modes: ec-H2O™ & Conventional Scrubbing
Standard Hybrid Scrub/Sweep Brushes (Select type)
Hygenic® Solution and Recovery Tanks
- 56 gal (212 L) Solution Tank
- 72 gal (272 L) Recovery Tank
- 16 gal (60 L) Demisting Chamber

Dura-Track™ Parabolic Rear Squeegee
- SmartRelease™ Breakaway System
- Linatex Squeegees

Reverse and Double Scrubbing Capable
Variable Drain Valves™
No Tool Squeegee & Brush Change
High-Capacity, Duramer™ Multi-Level Dump Hopper
- 3.9 ft³ (110 L) or 390 lbs (177 kg) Usable Capacity
- 60-inch (152 cm) Variable Dump Height
- Thermo-Sentry™ Hopper Fire Sensor
- Multi-Level Locking Hopper Safety Arm

InstantAccess™ No Tool Panel Filter Change
Dual-seal, Self-locating Synthetic Panel Filter
- 78 ft² (7.3 m2) Pleated Media with 99 % Efficiency

Grip-N-Go™ Corner Rollers
Head, Tail and Back-up Lights
Cup Holder
FaST® Cleaning Solution Includes:
Foam Scrubbing Technology System
Two Scrubbing Modes: FaST® & Conventional Scrubbing
On-Board FaST-PAK® 4 L Detergent Cartridge (Select One)

EXCLUSIVE FACTORY-DIRECT WARRANTY

36 MONTHS OR 2000 HOURS - PARTS
24 MONTHS - LABOR
6 MONTHS - TRAVEL
8 YEARS OR 5000 HOURS ON DURAMERTM TANKS, HOPPER & SHROUDS
CUSTOM options may add 1 week or more to standard lead times.

Machine Model	Material Number	Price	State of MN Pricing - 5% Discount
M20 Gas Scrubber-Sweeper Conventional Scrubbing		$48,513.00	$46,087.35
M20 LP (Incl. LP Tank) Scrubber-Sweeper Conventional Scrubbing		$48,513.00	$46,087.35
M20 Diesel Scrubber-Sweeper Conventional Scrubbing		$51,663.00	$49,079.85
Cleaning Performance Solutions: (see note 5)			
ec-H2O™ option with sidebrush	9007127	$3,500.00	$3,325.00
ec-H2O™ option without sidebrush	9007128	$3,500.00	$3,325.00
FaST® option with sidebrush	9004578	$1,295.00	$1,230.25
FaST® option without sidebrush	9004579	$1,295.00	$1,230.25
ES Extended Scrub System w/ AutoFill	9001318	$3,162.00	$3,003.90

Manuals and Training Materials	Material Number	Price	
M20 G/LP Operator Manual	331380	N/C	N/C
M20 G/LP Operator Manual (Spanish)	331382	N/C	N/C
M20 G/LP Operator Manual (French)	331383	N/C	N/C
M20 G/LP Parts Manual	331381	N/C	N/C
M20 DIESEL OPERATOR MANUAL, (ENGLISH)	331410	N/C	N/C
M20 DIESEL PART OPERATOR MANUAL, (ENGLISH)	331411	N/C	N/C
Additional Operator Manual	see above	$37.00	$35.15
Additional Parts Manual	see above	$62.00	$58.90
M20 G/LP Operator DVD	1027759	N/C	N/C
Additional Operator DVD	see above	$29.00	$27.55
Service Manual	331385	$126.00	$119.70

LP Tank	Material Number	Price	
LP tank, 33 lb (15 kg) w/ Outage & Filler valve	398313	N/C	N/C

Brushes	Material Number	Price	
Scrubbing Brushes - Hybrid Scrub/Sweep (Two required)			
PolyPro Heavy Duty	1030969	N/C	N/C
Polypropylene	1026223	N/C	N/C
Soft Polyester	1027697	N/C	N/C
Super Abrasive Bristle	1026222	$159.00	$151.05
Super Abrasive Bristle - Window Cylindrical	1059640	$159.00	$151.05
Polypro Window Sweep Broom	1040524	N/C	N/C

M20 SCRUBBER - SWEEPER

Brushes Continued	Material Number	Price	
Side Scrub/Sweep Brushes (One required w/Side Brush Assy - 9001959) (See note 4)			
Polypropylene Scrub Brush	1042500	N/C	N/C
Polypropylene Sweep Broom	1027688	N/C	N/C
Soft Nylon Scrub Brush	1042499	N/C	N/C
Super Abrasive Bristle Scrub Brush	1042504	$225.00	$213.75

Squeegees	Material Number	Price	
Dura-Track™ Squeegee Kit			
Urethane Squeegee Blade Kit - in lieu of standard (See note 1)	9001854	$527.00	$500.65
Side Brush Squeegee Kit			
Urethane Squeegee Blade Kit - in lieu of standard (See note 1)	9001964	$119.00	$113.05

FaST-PAK® Detergent	Material Number	Price	
FaST® 665 Floor Cleaning Concentrate FaST-PAK® Cartridge			
Single 4-Liter FaST-PAK® cartridge. (Degreaser)	1021878	$443.80	$421.61
FaST® 965 Floor Cleaning Concentrate FaST-PAK® Cartridge			
Single 4-Liter FaST-PAK® cartridge. (Heavy-Duty Degreaser)	9002022	$536.70	$509.87

Detergents	Material Number	Price	
5-gallon pail detergent sample included with every non-FaST machine.			
Solvent Based Degreaser, 2 - 2.5 Gal.	9006770	N/C	N/C

Application Environment	Material Number	Price	
Squeegee Protection Kit	9001337	$580.00	$551.00
Fire Extinguisher	9001315	$94.00	$89.30
Custom Solutions Options			
UL Label - Type LPS	325202	$3,266.00	$3,102.70

Operator Compartment	Material Number	Price	
Overhead Guard	9001313	$1,105.00	$1,049.75

Lights & Alarms	Material Number	Price	
Audio Back-up Alarm w/Flashing Light	9003492	$453.00	$430.35
mounted on Overhead Guard	9003486	$453.00	$430.35
Audio Back-up Alarm w/Strobe light	9003493	$453.00	$430.35
mounted on Overhead Guard	9003488	$453.00	$430.35
Flashing Light (only)	9001326	$308.00	$292.60
mounted on Overhead Guard	9001716	$308.00	$292.60
Strobing Light (only)	9001330	$308.00	$292.60
mounted on Overhead Guard	9001715	$308.00	$292.60
Audio Back-up Alarm	9001320	$209.00	$198.55
Red Lens	1027798	$17.10	$16.25
Blue Lens	1027800	$17.10	$16.25

Cleaning Performance	Material Number	Price	
Upgraded Solid Rear Tires (2) – High Traction, Non-Marking	9007926	$549.00	$521.55
Side Brush Assembly - RH (also requires you select (1) Side Scrub/Sweep Brush) (See Note 4)	9001959	$3,371.00	$3,202.45
Vacuum Wand, Squeegee	9001333	$620.00	$589.00
Spray Hose and Nozzle	9001309	$791.00	$751.45
M20 Consumable/FaST Convenience Kit (See note 3)	9002678	$3,257.00	$3,094.15
Synthetic Panel Filter (Spare)	1018296	$383.00	$363.85

Transportation & Warranty	Material Number	Price	
Crate	9001840	$990.00	$940.50
Transportation Kit	9001324	$118.00	$112.10
Ultimate Performance Guarantee	50619	N/C	N/C

SPECIAL INFORMATION

1. Dura-Track™ Squeegee Kit contains: one rear and one front blade for the rear squeegee and two blades for the scrub head side squeeges;
   Side Brush Squeegee Kit contains: one side brush squeegee blade and side brush squeegee hardware.

2. CUSTOM PAINT: Customized painting is limited to metal parts only. All non-metal components must remain standard TENNANT colors.
   When selling a Custom Color, you will need to confirm that the color falls within the standard colors available from our powder supplier.
   For pricing and lead time impact information contact our Custom Engineering Group (Abby Liubakka (X1302) or Dan Feyma (X1772)).

3. M20 Consumable/FaST Convenience Kit contains:one set of Linatex squeegees (front blade, rear blade, two side blades),
   two main PolyPro Heavy Duty main brushes, two side brushes (one scrub and one sweep), one panel filter,
   four 4-liter 665 FaST PAKs, and one extra set of keys.

4. The Side Brush Assembly is an option for extending the sweeping path from 40" to 56". When choosing this option
   you **must** also select a Side Scrub/Sweep Brush, from the Brush section above.

5. Cleaning Solutions are available factory installed only; Select only one, none are available combined with another:

ES Extended Scrubbing system	9001318
ec-H2O™ option with sidebrush	9007127
ec-H2O™ option without sidebrush	9007128
FaST® option with sidebrush	9004578
FaST® option without sidebrush	9004579

   ES on M20 includes autofill feature and detergent metering.

#964-511 S-871(5)
Sweepers, Industrial, Scrubbers Vacuum

STATE OF MINNESOTA
PRICE SCHEDULE

JUNE 2011

Vendor Name:	**Tennant Sales and Service Company**
Contact Person:	**Dave Edwards**
Street Address:	**701 North Lilac Drive**
P.O. Box:	**P.O. Box 1452**
City, State, Zip	**Minneapolis, MN 55440-1452**
Phone #:	**763-525-1719**
Toll Free #:	**800-553-8033**
Fax #:	**763-525-1719**
Email Address:	info@tennantco.com

964.410	STATE OF MINNESOTA PRICE PAGES	S-871(5)

1.0	**SWEEPER/SCRUBBER**	Tennant Model M30 Scrubber-Sweeper - Specifications 2.1 through 2.9
	Manufacturer	Tennant
	Date & I.D. of Price List	5/15/2011 - M30 Scrubber-Sweeper
	Discount to be applied to Price List	5.00%
	One complete set of regular maintenance filters (air, fuel, fluid) for all systems.	See Maintenance Items listed on Model M30 Price
	One complete set of parts, operator service/repair manuals.	One Operator's and One Parts Manual provided w/unit at no charge. Service Manual must be ordered separately - see pricing on attached pricing
	Warranty	See Attached Warranty Page

2.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Hourly Rental Rate:	N/A
Weekly Rental Rate:	N/A
Monthly Rental Rate:	N/A
Percent (%) of Rental Fee applied to purchase price:	N/A

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

3.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.

DEDUCT cost per Used Hour from the original Contract Price: N/A

4.0 EXTENDED WARRANTY OPTIONS

Use this section to offer performance/warranty options, number these items starting with 4.1, 4.2, etc.

(Specify years, miles or hours extended term covers.)

Price: Extended warranty must be ordered separately - see pricing on attached pricing pages.

5.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES 0%

(See Special Terms and Conditions)

6.0 DELIVERY STARTING POINT - CITY, STATE, ZIP CODE: Minneapolis, MN

#964-511 S-871(5)
Sweepers, Industrial, Scrubbers Vacuum

STATE OF MINNESOTA
PRICE SCHEDULE

JUNE 2011

PRICE PER LOADED MILE:	Zero - Within State of Minnesota

M30 SCRUBBER - SWEEPER

05/15/2011 US

BUILT-IN "TENNANT VALUE INCLUDES:

55 hp (41kW) 1.6 L @ 2700 RPMs Gas/LP Engine EPA Tier 2 **or**
40.5 hp (30 kW) 1.5 L Kubota Turbo Diesel EPA Tier 4i Engine@2800 RI
FloorSmart® Cleaning Technology - 48" (1220 mm) Path
MaxPro2™ Hydraulic Technology
Touch-N-Go™ Operation
- 1-STEP™ Button Memory Controls (Scrubbing and Sweeping)
- LCD Screen Display
  - Fuel Level Indicator
  - Oil Pressure & Hydraulic Temperature Indicators
  - Clogged Filter Indicator
  - Recovery Tank Full/Solution Tank Empty Indicator
- Low Oil Pressure/High Coolant Temp Shutdown (G/LPG only)
- Supervisor Customizable Operations
- Built-In Maintenance Diagnostics w/ Service Reminder

ErgoSpace™ Operator Compartment
- Tilt Steering Wheel w/ Horn
- Deluxe Suspension Seat
- Retractable Seat Belt
- Ergonomic Propel Pedal

Operator Video and Interactive DVD
Operator Manual and Parts Manual
Head, Tail and Back-up Lights
Underwriters Laboratory (UL®) Certification
ec-H2O™ Cleaning Solution Includes:
Electrically Converted Water Technology System
Two Scrubbing Modes: ec-H2O™ & Conventional Scrubbing
Standard Hybrid Scrub/Sweep Brushes (Select type)
Hygenic® Solution and Recovery Tanks
- 75 gal (284 L) Solution Tank
- 95 gal (360 L) Recovery Tank
- 20 gal (76 L) Demisting Chamber

Dura-Track™ Parabolic Rear Squeegee
- SmartRelease™ Breakaway System
- Linatex Squeegees

Non-slip, Solid, Non-Marking - Soft Ride Tires
Variable Drain Valves™
No Tool Squeegee & Brush Change
High-Capacity, Duramer™ Multi-Level Dump Hopper
- 7 ft³ (198 L) or 650 lbs (295 kg) Usable Capacity
- 60-inch (152 cm) Variable Dump Height
- Thermo-Sentry™ Hopper Fire Sensor
- Multi-Level Locking Hopper Safety Arm

InstantAccess™ No Tool Panel Filter Change
Dual-seal, Self-locating Synthetic Panel Filter
- 78 ft² (7.3 m2) Pleated Media with 99 % Efficiency

Grip-N-Go™ Corner Rollers
Cup Holder

FaST® Cleaning Solution Includes:
Foam Scrubbing Technology System
Two Scrubbing Modes: FaST® & Conventional Scrubbing
On-Board FaST-PAK® 4 L Detergent Cartridge (Select One)

EXCLUSIVE FACTORY-DIRECT WARRANTY

36 MONTHS OR 2000 HOURS - PARTS
24 MONTHS - LABOR
6 MONTHS - TRAVEL
8 YEARS OR 5000 HOURS ON DURAMERTM TANKS, HOPPER & SHROUDS
CUSTOM options may add 1 week or more to standard lead times.

Machine Model	Material Number	Price	State of MN Pricing - 5% Discount
M30 Gas Scrubber-Sweeper Conventional Scrubbing		$56,388.00	$53,568.60
M30 LP (Incl. LP Tank) Scrubber-Sweeper Conventional Scrubbing		$56,388.00	$53,568.60
M30 Diesel Scrubber-Sweeper Conventional Scrubbing		$59,538.00	$56,561.10
Cleaning Performance Solutions: (see note 7)			
ec-H2O™ option with sidebrush	9007129	$3,500.00	$3,325.00
ec-H2O™ option without sidebrush	9007130	$3,500.00	$3,325.00
FaST® option with sidebrush	9002979	$1,295.00	$1,230.25
FaST® option without sidebrush	9002975	$1,295.00	$1,230.25
ES Extended Scrub System w/ AutoFill (See note 3)	9002977	$3,162.00	$3,003.90

Manuals and Training Materials	Material Number	Price	
M30 G/LP Operator Manual (English)	9003943	N/C	N/C
M30 G/LP Parts Manual (English)	9003946	N/C	N/C
M30 Diesel Operator Manual (English)	9003948	N/C	N/C
M30 Diesel Parts Manual (English)	9003952	N/C	N/C
M30 G/LP Operator Manual (Spanish)	9003944	N/C	N/C
M30 Diesel Operator Manual (Spanish)	9003950	N/C	N/C
M30 G/LP Operator Manual (French)	9003945	N/C	N/C
M30 Diesel Operator Manual (French)	9003951	N/C	N/C
Additional Operator Manuals	see above	$37.00	$35.15
Additional Parts Manuals	see above	$62.00	$58.90
M30 G/LP/Diesel Operator DVD (English, Spanish, French)	1042640	N/C	N/C
Additional Operator DVD	see above	$29.00	$27.55
Service Manual (English)	9003947	$126.00	$119.70

LP Tank	Material Number	Price	
LP tank, 33 lb (15 kg) w/ Outage & Filler valve	398313	N/C	N/C

Brushes	Material Number	Price	
Hybrid Main Scrub/Sweep Brushes (Two required)			
PolyPro Heavy Duty	1033374	N/C	N/C
Polypropylene	1033375	N/C	N/C
Soft Polyester	1033246	N/C	N/C
Super Abrasive Bristle	1033372	$159.00	$151.05
Super Abrasive Bristle - Window Cylindrical	1059641	$159.00	$151.05
Window Sweeping Broom	1038430	N/C	N/C

M30 SCRUBBER - SWEEPER

05/15/2011 US

Brushes Continued	Material Number	Price	
Side Scrub/Sweep Brushes (One required w/Side Brush Assy - 9001959) (See note 6)			
Polypropylene Scrub Side Brush	1042500	N/C	N/C
Polypro Sweep Side Brush	1027688	N/C	N/C
Soft Nylon Scrub Side Brush	1042499	N/C	N/C
Super Abrasive Bristle Scrub Brush	1042504	$225.00	$213.75

Squeegees	Material Number	Price	
Dura-Track™ Squeegee Kit			
Urethane Squeegee Blade Kit - in lieu of standard (See note 1)	9003872	$527.00	$500.65
Side Brush Squeegee Kit			
Urethane Squeegee Blade Kit - in lieu of standard (See note 1)	9001964	$119.00	$113.05

FaST-PAK® Detergent	Material Number	Price	
FaST® 665 Floor Cleaning Concentrate FaST-PAK® Cartridge			
Single 4-Liter FaST-PAK® cartridge. (Degreaser)	1021878	$443.80	$421.61
FaST® 965 Floor Cleaning Concentrate FaST-PAK® Cartridge			
Single 4-Liter FaST-PAK® cartridge. (Heavy-Duty Degreaser)	9002022	$536.70	$509.87

Detergents	Material Number	Price	
5-gallon pail detergent sample included with every non-FaST machine.			
Solvent Based Degreaser, 2 - 2.5 Gal.	9006770	N/C	N/C

Application Environment	Material Number	Price	
Squeegee Protection Kit	9003496	$580.00	$551.00
Fire Extinguisher	9001315	$94.00	$89.30
Transportation Kit	9001324	$118.00	$112.10

Operator Compartment	Material Number	Price	
Overhead Guard	9001313	$1,105.00	$1,049.75
Custom Solutions Options			
Soft Sided Cab	325384	$4,998.00	$4,748.10
Air Conditioner/Heater Kit, GAS/LP - Must purchase w/Cab 325384	325385	$5,613.00	$5,332.35
Air Conditioner/Heater Kit, DSL - Must Purchase w/Cab 325384	325386	$5,613.00	$5,332.35

Lights & Alarms	Material Number	Price	
Audio Back-up Alarm w/Flashing Light	9003492	$453.00	$430.35
mounted on Overhead Guard	9003486	$453.00	$430.35
Audio Back-up Alarm w/Strobe light	9003493	$453.00	$430.35
mounted on Overhead Guard	9003488	$453.00	$430.35
Flashing Light (only)	9001326	$308.00	$292.60
mounted on Overhead Guard	9001716	$308.00	$292.60
Strobing Light (only)	9001330	$308.00	$292.60
mounted on Overhead Guard	9001715	$308.00	$292.60
Audio Back-up Alarm	9001320	$209.00	$198.55
Red Lens	1027798	$17.10	$16.25
Blue Lens	1027800	$17.10	$16.25

Cleaning Performance	Material Number	Price	
Side Brush Assembly - RH (also requires you select (1) Side Scrub/Sweep Brush) (See Note 6)	9003873	$3,371.00	$3,202.45
Vacuum Wand, Squeegee	9003876	$620.00	$589.00
Spray Hose and Nozzle (See Note 4)	9003878	$791.00	$751.45
Pressure Washer (See note 5)	9003853	$2,632.00	$2,500.40
Synthetic Panel Filter (Spare)	1018296	$383.00	$363.85

Transportation & Warranty	Material Number	Price	
Export Skid	9003623	$569.00	$540.55
Ultimate Performance Guarantee	50619	N/C	N/C

M30 SCRUBBER - SWEEPER

SPECIAL INFORMATION

1. Dura-Track™ Squeegee Kit contains: one rear and one front blade for the rear squeegee and two blades for the scrub head side squeeges; Side Brush Squeegee Kit contains: one side brush squeegee blade and side brush squeegee hardware.

2. CUSTOM PAINT: Customized painting is limited to metal parts only. All non-metal components must remain standard TENNANT colors. When selling a Custom Color, you will need to confirm that the color falls within the standard colors available from our powder supplier. For pricing and lead time impact information contact our Custom Engineering Group (Abby Liubakka (X1302) or Dan Feyma (X1772)).

3. This option includes autofill feature and detergent metering.
   This option is not available with the Pressure Washer option.

4. Spray hose & nozzle *cannot* be ordered with Pressure Washer

5. Pressure Washer is hydraulic, delivers 2200 psi with a 25 ft. hose. This option *cannot* be used with ES Extended Scrub System.

6. The Side Brush Assembly is an option for extending the sweeping path from 40" to 56". When choosing this option you **must** also select a Side Scrub/Sweep Brush, from the Brush section above.

7. Cleaning Solutions are available factory installed only; Select only one, none are available combined with another:

ES Extended Scrubbing system	9002977
ec-H2O™ option with sidebrush	9007129
ec-H2O™ option without sidebrush	9007130
FaST® option with sidebrush	9002979
FaST® option without sidebrush	9002975

#964-511 S-871(5)
Sweepers, Industrial, Scrubbers Vacuum

STATE OF MINNESOTA
PRICE SCHEDULE

JUNE 2011

Vendor Name:	**Tennant Sales and Service Company**
Contact Person:	**Dave Edwards**
Street Address:	**701 North Lilac Drive**
P.O. Box:	**P.O. Box 1452**
City, State, Zip	**Minneapolis, MN 55440-1452**
Phone #:	**763-525-1719**
Toll Free #:	**800-553-8033**
Fax #:	**763-525-1719**
Email Address:	info@tennantco.com

964.410	STATE OF MINNESOTA PRICE PAGES	S-871(5)

1.0	**SWEEPER/SCRUBBER**	Tennant Model 8300 Sweeper-Scrubber - Specifications 2.1 through 2.9
	Manufacturer	Tennant
	Date & I.D. of Price List	5/15/2011 - 8300 Scrubber-Sweeper
	Discount to be applied to Price List	5.00%
	One complete set of regular maintenance filters (air, fuel, fluid) for all systems.	See Maintenance Items listed on Model 8300 Price List
	One complete set of parts, operator service/repair manuals.	One Operator's and One Parts Manual provided w/unit at no charge. Service Manual must be ordered separately - see pricing on attached pricing
	Warranty	See Attached Warranty Page

2.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Hourly Rental Rate:	N/A
Weekly Rental Rate:	N/A
Monthly Rental Rate:	N/A
Percent (%) of Rental Fee applied to purchase price:	N/A

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

3.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.

DEDUCT cost per Used Hour from the original Contract Price: N/A

4.0 EXTENDED WARRANTY OPTIONS

Use this section to offer performance/warranty options, number these items starting with 4.1, 4.2, etc.

(Specify years, miles or hours extended term covers.)

Price: Extended warranty must be ordered separately - see pricing on attached pricing pages.

5.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES: 0%

(See Special Terms and Conditions)

6.0 DELIVERY STARTING POINT - CITY, STATE, ZIP CODE: Minneapolis, MN

#964-511 S-871(5)
Sweepers, Industrial, Scrubbers Vacuum

STATE OF MINNESOTA
PRICE SCHEDULE

JUNE 2011

PRICE PER LOADED MILE:	Zero - Within State of Minnesota

BUILT-IN "TENNANT VALUE" INCLUDES:

Cylindrical or Disk Scrubbing
- 40 or 48 in (1,020 or 1,220 mm) Path
- MaxPro™ Scrubbing Technology
- Side Shift (40 in) or Full Time (48 in) Edge Cleaning

Mult-Technology Sweeping (MTS™)
- RH Side Sweeping Brush

Solid State Electronic Touch Panel Controls
- LCD System Status Readout
- Service Interval Reminder
- Battery Discharge Indicator with Hour Meter
- Clogged Recovery System Indicator
- Recovery Tank Full Warning Light

One-Button Controls - Sweeping and Scrubbing
- 4 Scrubbing Down-Pressure Settings plus SuperScrub
- Memory Controls

Automatic:
- Squeegee Lift
- Vacuum Fan Shutoff
- Brush Shutoff at 80% Battery Discharge

On Board Diagnostics

Power Steering

Operator Manual and Video

Standard Sweeping Brush (Select One)

Standard Cylindrical or Disk Scrubbing Brushes (Select One)

Non-Corrosive Duramer™ Solution and Recovery Tanks
- 57 gal (216 L) Solution Tank
- 74 gal (280 L) Recovery Tank
- 17 gal (64 L) Demisting Chamber

Parabolic Rear Squeegee
- SmartRelease™ Breakaway System
- Squeegee Breakaway Alert
- Linatex Squeegee Blades

No-Tool Squeegee and Brush Change

Non-Corrosive Duramer™ Multi-Level Dump Hopper
- 3.0 ft² (85 L) or 300 lbs (136 kg) Capacity
- 60 in (1,525 mm) Dump Height
- Thermo-Sentry™ Hopper Fire Sensor

Dual-seal Panel Filter with Fresh Air Bypass and No-Tool Change
- 52.5 ft² (4.9 m²) Area Filters to 3 Microns

Dual Vacuum Fans
- In-Line Vacuum Fan Air Filter

Headlights and Taillights

Optional ec-H2O or FaST: Machine Also Operates in Conventional Scrub Mode

Underwriters Laboratory (UL®) "E" Certification

EXCLUSIVE FACTORY-DIRECT WARRANTY

36 MONTHS OR 2000 HOURS - PARTS
24 MONTHS - LABOR
6 MONTHS - TRAVEL
8 YEARS OR 5000 HOURS ON DURAMER™ TANKS, HOPPER & SHROUDS
CUSTOM options may add 1 week or more to standard lead times.

Machine Model (Battery and Charger are **NOT INCLUDED;** See Note 1)		**Price**	**State of MN Pricing - 5% Discount**
8300 - MaxPro™ 1000 Scrubhead - Disk Conventional		$39,011.00	$37,060.45
8300 - MaxPro™ 1000 Scrubhead - Heavy-Duty Disk Conventional		$39,541.00	$37,563.95
8300 - MaxPro™ 1000 Scrubhead - Cylindrical Conventional		$39,435.00	$37,463.25
8300 - MaxPro™ 1200 Scrubhead - Disk Conventional		$40,919.00	$38,873.05
8300 - MaxPro™ 1200 Scrubhead - Disk Vacuumized Side Squeegee Conventional		$40,919.00	$38,873.05
8300 - MaxPro™ 1200 Scrubhead - Cylindrical Conventional		$41,343.00	$39,275.85
Cleaning Performance Solutions: (see note 10)			
ec-H2O™ option (Disk)	9006104	$2,595.00	$2,465.25
ec-H2O™ option (Cylindrical) 1000 MM / 40in	9006102	$2,595.00	$2,465.25
ec-H2O™ option (Cylindrical) 1200 MM / 48in	9006103	$2,595.00	$2,465.25
FaST® Foam Scrubbing Technology Option (1000 Disk) includes 4L Pack	9006067	$1,295.00	$1,230.25
FaST® Foam Scrubbing Technology Option (1200 Disk) includes 4L Pack	9006068	$1,295.00	$1,230.25
FaST® Foam Scrubbing Technology Option (1000 Cylindrical) includes 4L Pack	9006069	$1,295.00	$1,230.25
FaST® Foam Scrubbing Technology Option (1200 Cylindrical) includes 4L Pack	9006070	$1,295.00	$1,230.25
ES® Extended Scrub system with Drain Hose (See Note 9)	386647	$2,688.00	$2,553.60
ES® Extended Scrub System with Positive Drain Control (See Note 9)	387125	$3,030.00	$2,878.50

Manuals and Training Materials	**Material Number**	**Price**	
8300 Operator Manual	330630	N/C	N/C
8300 Operator Manual (Spanish)	330632	N/C	N/C
Additional Operator Manual	SEE ABOVE	$96.00	$91.20
8300 Operator Training DVD	1041885	N/C	N/C
Additional Operator Training DVD	SEE ABOVE	$29.00	$27.55
Service Manual	330635	$126.00	$119.70

Battery (See Notes 1 and 3 - 7)	**Material Number**	**Price**	
Battery, 500AH Wet (Requires 120A Charger; Prep Kit Included)	**386933**	$3,145.00	$2,987.75
Battery, 750AH Wet (Requires 150A Charger; Prep Kit Included)	386938	$3,461.00	$3,287.95
Battery, 600AH Sealed (Requires 93A Charger; Prep Kit Included)	386935	$7,048.00	$6,695.60
Battery, 1000AH Wet (Requires 210A Charger; Prep Kit Included)	386940	$5,489.00	$5,214.55

Battery Continued (See Notes 1 and 3 - 7)	Material Number	Price	
Extra Battery, 500AH Wet	386335	$3,145.00	$2,987.75
Extra Battery, 750AH Wet	1018515	$4,253.00	$4,040.35
Extra Battery, 1000AH Wet	386337	$5,489.00	$5,214.55
Forklift Battery Option	387001	$173.00	$164.35
Rollout Battery Kit	387046	$412.00	$391.40
Less Battery Options - Only if Batteries are NOT ordered with Machine			
Battery Prep Kit for 500AH Battery	387305	$93.00	$88.35
Rollout Prep Kit for 500AH Battery - (To be Ordered with Rollout Battery Kit 387046)	387306	$93.00	$88.35
Battery Prep Kit for 600AH Battery	386950	$93.00	$88.35
Rollout Prep Kit for 600AH Battery - (To be Ordered with Rollout Battery Kit 387046)	387133	$93.00	$88.35
Battery Prep Kit for 750AH Battery	386948	$93.00	$88.35
Rollout Prep Kit for 750AH Battery - (To be Ordered with Rollout Battery Kit 387046)	386949	$93.00	$88.35
Battery Prep Kit for 1000AH Battery	387134	$93.00	$88.35
Rollout Prep Kit for 1000AH Battery - (To be Ordered with Rollout Battery Kit 387046)	387135	$93.00	$88.35
Battery Tray for 500AH Battery	387625	$198.00	$188.10
Battery Tray for 750AH Battery	387626	$198.00	$188.10
Battery Tray for 1000AH Battery	387627	$229.00	$217.55

Charger (See Note 3)	Material Number	Price	
Charger, 120A, 36V, 1PH, 60HZ (For 500AH Battery; See Note 3)	398285	$2,346.00	$2,228.70
Charger, 120A, 36V, 3PH, 60HZ (For 500AH Battery; See Note 3)	398288	$2,873.00	$2,729.35
Charger, 93A, 36V, 1PH, 60HZ (For 600AH Battery; See Note 3)	386338	$4,070.00	$3,866.50
Charger, 93A, 36V, 3PH, 60HZ (For 600AH Battery; See Note 3)	386344	$5,358.00	$5,090.10
Charger, 150A, 36V, 3PH, 60HZ (For 750AH Battery; See Note 3)	398292	$3,399.00	$3,229.05
Charger, 210A, 36V, 3PH, 60HZ (For 1000AH Battery; See Note 3)	398291	$4,018.00	$3,817.10

Brushes	Material Number	Price	
MaxPro™ 1000 (40 in / 1,020 mm) Disk Scrubbing Brushes/Pads (2 Required)			
Polypropylene	14953	N/C	N/C
Soft Nylon	14967	N/C	N/C
Super Abrasive Bristle	378951	$266.00	$252.70
Pad Driver	397920	N/C	N/C
Pad - Stripper (Brown)	17263	$17.60	$16.72
Pad - Scrubber (Blue)	17262	$17.60	$16.72
Pad - Buffing (Red)	17261	$17.60	$16.72
Pad - Polishing (White)	17260	$17.60	$16.72
Pad - High Productivity Stripper (Black)	370094	$19.70	$18.72
MaxPro™ 1000 (40 in / 1,020 mm) Cylindrical Scrubbing Brushes (2 Required)			
Polypropylene	386230	N/C	N/C
Soft Nylon	386250	N/C	N/C
Super Abrasive Bristle	386240	$266.00	$252.70
MaxPro™ 1200 (48 in / 1,220 mm) Disk Scrubbing Brushes/Pads (3 Required)			
Polypropylene	30241	N/C	N/C
Soft Nylon	1042499	N/C	N/C
Super Abrasive Bristle	1042504	$215.00	$204.25
Pad Driver	397916	N/C	N/C
Pad - Stripper (Brown)	63248-1	$13.50	$12.83
Pad - Scrubber (Blue)	63248-2	$13.50	$12.83
Pad - Buffing (Red)	63248-3	$13.50	$12.83
Pad - Polishing (White)	63248-4	$13.50	$12.83
Pad - High Productivity Stripper (Black)	370092	$14.50	$13.78
MaxPro™ 1200 (48 in / 1,220 mm) Cylindrical Scrubbing Brushes (2 Required)			
Polypropylene	386231	N/C	N/C
Soft Nylon	386251	N/C	N/C
Super Abrasive Bristle	386241	$321.00	$304.95
Main Sweeping Brush (1 Required)			
Window Sweeping Brush	385936	N/C	N/C
Poly 6/8 Double Row Sweeping Brush	385935	N/C	N/C
Side Sweeping Brush (1 Required)			
Side Sweeping Brush - Standard	87419	N/C	N/C

FaST-PAK™ Detergent	Material Number	Price	
Boxed dimensions: 5 5/16"W x 9 7/8"H x 4 5/8"D			
FaST 665 Floor Cleaning Concentrate FaST-PAK™ Cartridges	1021878	$443.80	$421.61
Single 4-Liter FaST-PAK™ Cartridge (Degreaser)			
FaST 965 Heavy-Duty Cleaner/Degreaser FaST-PAK™ Cartridges	9002022	$536.70	$509.87
Single 4-Liter FaST-PAK™ Cartridge (Heavy-Duty Degreaser)			

Detergents	Material Number	Price	
5-gallon pail detergent sample included with every non-FaST machine.			
Solvent Based Degreaser, 2 - 2.5 Gal.	9006770	N/C	N/C

Application Environment	**Material Number**	**Price**	
Heavy-Duty Rear Bumper	386422	$134.00	$127.30
Fire Extinguisher	387456	$224.00	$212.80
Custom Solutions Options			
UL® Type ES	324453	$2,465.00	$2,341.75
Custom Paint (See Note 8)	324631	$2,428.00	$2,306.60

Operator Compartment	**Material Number**	**Price**	
Overhead Guard	386877	$1,339.00	$1,272.05
Suspension Seat (In Lieu of Standard)	386964	$418.00	$397.10
Seat Belt	386959	$90.00	$85.50

Lights & Alarms	**Material Number**	**Price**	
Flashing Light (Amber Lens Unless Specified)			
Mounted on Lintel	387145	$294.00	$279.30
Mounted on Overhead Guard	387146	$294.00	$279.30
- Red Lens	44681	N/C	N/C
- Blue Lens	44681-2	N/C	N/C
Audio-Visual Backup Alarm	387207	$571.00	$542.45

Tires & Accessories	**Material Number**	**Price**	
Rear Tires, Non-Marking, Non-Skid (In Lieu of Standard; Set of 2)	387229	$224.00	$212.80

Cleaning Performance	**Material Number**	**Price**	
Solution Periscope Drain Hose (See Note 10)	387458	$151.00	$143.45
Positive Drain Control			
- Recovery Only	387209	$496.00	$471.20
Off-Aisle Power Wand (See Note 11)	387148	$1,323.00	$1,256.85
Off-Aisle Power Wand with ES® (See Note 11)	387156	$1,323.00	$1,256.85
Low Solution Indicator	387004	$115.00	$109.25
Detergent Metering (without ES®)	386649	$597.00	$567.15
Vacuum Wand (See Note 11)	387263	$267.00	$253.65
LH Sidebrush (Brush Included)	387150	$1,246.00	$1,183.70
Vacuumized Debris Hopper- MaxPro™ 1000 (See Note 2)	387677	N/C	N/C
Vacuumized Debris Hopper- MaxPro™ 1200 (See Note 2)	387678	N/C	N/C

Transportation & Warranty	**Material Number**	**Price**	
Crate (See Note 1)	387028	$714.00	$678.30
Ultimate Performance Guarantee	50619	N/C	N/C

Notes

1. Customer MUST order shipping crate if NO BATTERY is selected.
   Continental US ONLY

2. Standard debris tray has a hole in the bottom for water drainage; vaccumized tray is now optional.

3. 500 AH and above Chargers need to be HARDWIRED into the customer's building.
   Customer will need to hire an electrician - cost not covered by Tennant.

4. **MODEL 8300 - USE ONE 36 VOLT BATTERY -** Size below is the whole battery compartment.

Maximum Battery Allowed	Length/	Width	Height	Max Weight
500AH	18.12in/	25.63 in	30.5 in	2000 lbs
750AH	24.09in/	25.63 in	30.5 in	2000 lbs
1000AH	32.38in/	27.00 in	30.5 in	2800 lbs

5. Model 8300 **Continuous** Runtime Chart.

Scrub Only	Standard Capacity Long-Life 500AH	High Capacity Long-Life 750AH	High Capacity Long-Life 1000AH
MaxPro™ 1000 Scrubhead (40"/1020 mm)	2	3 1/4	4 3/4
MaxPro™ 1200 Scrubhead (48"/1220 mm)	1 1/2	2 1/2	3 1/4

   The above runtimes are guidelines. Actual times will vary based on floor conditions, final machine configuration and usage.

6. To calculate weights with batteries add the following to the product "Net" or "Ship" weights:
   500 AH Battery = +1,370 lbs
   750 AH Battery = +1,984 lbs
   1000 AH Battery = +2,593 lbs

7. Expected Cycle Life: Cycle life is the number of charge cycles a battery is expected to last.
   Type of Battery = Number of Cycles
   500 AH Battery = 1500+ Cycles
   750 AH Battery = 1500+ Cycles
   1000 AH Battery = 1500+ Cycles

8. CUSTOM PAINT: Customized painting is limited to metal parts only.
   All non-metal components must remain standard TENNANT colors.
   When selling a Custom Color, you will need to confirm that the color falls within the standard colors available from our powder supplier (50 plus colors to choose from). Please request a color chart from our Custom Engineering Group (Abby Liubakka (X1302) or Dan Feyma (X1772))and obtain the customer's approval.
   The order can not be processed without their approval. If the color is outside this range, it can still be obtained but it will be at an additional charge and will increase the lead time. For pricing and lead time impact information contact our Custom Engineering Group.
   When choosing the special paint the following information is needed and must be added to the Quote Special Instructions section. Failure to do so will create a two-week delay in your order.
   a. Which parts do you want painted, White parts, green parts, black parts?
   (unless otherwise agreed upon with Custom Solutions Dept., all white and Tennant teal parts will be painted with custom color)
   b. Color requested.

9. ES® Extended Scrubbing system **387125 and 386647** are available factory installed only.These options include Autofill feature, Detergent Metering system, cleanout tool, and Solution Positive Drain Control. 387125 also includes Positive Drain Control - Recovery 387209.

10. Standard configuration contains the Periscope Drain on the recovery side, Drain Cap on the solution side. This option adds a Periscope Drain to the solution side.

11. The Off-Aisle Power Wand and the Vacuum Wand **cannot** be sold together. The Off-Aisle Power Wand offers water pick-up and scrubbing action while the Vacuum Wand offers only water pick up.

12. Sales Rep Demo Kit 363018 includes tie-down points for machine and clamp-on rear squeegee. Not available on production machines.

Vendor Name:	**Tennant Sales and Service Company**
Contact Person:	**Dave Edwards**
Street Address:	**701 North Lilac Drive**
P.O. Box:	**P.O. Box 1452**
City, State, Zip	**Minneapolis, MN 55440-1452**
Phone #:	**763-525-1719**
Toll Free #:	**800-553-8033**
Fax #:	**763-525-1719**
Email Address:	info@tennantco.com

964.410	STATE OF MINNESOTA PRICE PAGES	S-871(5)

1.0	**SCRUBBER**	Tennant Model T16 Scrubber - Specifications 3.1 through 3.9
	Manufacturer	Tennant
	Date & I.D. of Price List	5/15/2011 - T16 Scrubber
	Discount to be applied to Price List	5.00%
	One complete set of regular maintenance filters (air, fuel, fluid) for all systems.	See Maintenance Items listed on Model T16 Price List
	One complete set of parts, operator service/repair manuals.	One Operator's and One Parts Manual provided w/unit at no charge. Service Manual must be ordered separately - see pricing on attached pricing pages.
	Warranty	See Attached Warranty Page

2.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Hourly Rental Rate:	N/A
Weekly Rental Rate:	N/A
Monthly Rental Rate:	N/A
Percent (%) of Rental Fee applied to purchase price:	N/A

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

3.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.

DEDUCT cost per Used Hour from the original Contract Price: N/A

4.0 EXTENDED WARRANTY OPTIONS

Use this section to offer performance/warranty options, number these items starting with 4.1, 4.2, etc.

(Specify years, miles or hours extended term covers.)

Price: Extended warranty must be ordered separately - see pricing on attached pricing pages.

5.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES 0%

(See Special Terms and Conditions)

6.0	DELIVERY STARTING POINT - PRICE PER LOADED MILE:	CITY, STATE, ZIP CODE:	Minneapolis, MN Zero - Within State of Minnesota

BUILT-IN "TENNANT VALUE" INCLUDES:

36V, 235 AH Battery Pack
20 Amp, 115 Volt 60 Hz Charger
Two Speed Electronic Overdrive Transmission with AC Propel Mo
Disk or Cylindrcial Scrubbing - 36 in (910 mm) path
Steering Wheel Mounted, Touch-N-GO Control Module
- 1-Step™ One-Button Scrub Operation
- 3 Down-Pressure Settings
- Steering Wheel Mounted Horn
- On Board Diagnostics
- Water Shutoff Thumb Switch

Automatic:
- Parking Brake
- Squeegee Lift
- Water Shutoff
- Brush Shutoff When Idle
- Brush Shutoff at 80% Battery Discharge

ec-H2O™ Cleaning Solution Includes:
Electrically Converted Water Technology System
Two Scrubbing Modes: ec-H2O™ & Conventional Scrubbing

Removable Tool Caddy and Large Cargo Net Storage Area
Standard Cylindrical or Disk Scrubbing Brushes (Select One)
Hygienic Non-Corrosive Duramer™ Solution and Recovery Tanks
- 50 gal (190 L) Solution Tank
- 60 gal (225 L) Recovery Tank
- 10 gal (38 L) Demisting Chamber

Parabolic Rear Squeegee
- SmartRelease™ Breakaway System
- Linatex Squeegee Blades
- Cast Aluminum Rear Squeegee Frame

No Tool Squeegee and Brush Change
In-Line Vacuum Fan Air Filter
High Visibility Maintenance Touch Points
Underwriters Laboratory (UL®) "E" Certification
Cup Holder
Operator Manual and Video
Front and Rear Non-Marking Tires
FaST® Cleaning Solution Includes:
Foam Scrubbing Technology System
Two Scrubbing Modes: FaST® & Conventional Scrubbing
On-Board FaST-PAK® 2L Detergent Cartridge (Select One)

EXCLUSIVE FACTORY-DIRECT WARRANTY

36 MONTHS OR 2000 HOURS - PARTS
24 MONTHS - LABOR
6 MONTHS - TRAVEL
8 YEARS OR 5000 HOURS ON DURAMERTM TANKS
CUSTOM options may add 1 week or more to standard lead times.

Machine Model	Material Number	Price	State of MN Pricing - 5% Discount
T16 Rider - Conventional Disk Scrubbing		$19,250.00	$18,287.50
T16 Rider - Conventional Cylindrical Scrubbing		$19,250.00	$18,287.50
Cleaning Performance Solutions: (see note 1)			
ec-H2O™ option (Disk)	9008026	$2,595.00	$2,465.25
ec-H2O™ option (Cylindrical)	9008116	$2,595.00	$2,465.25
FaST® option (Disk)	9008022	$1,295.00	$1,230.25
FaST® option (Cylindrical)	9008024	$1,295.00	$1,230.25
ES® Extended Scrub System w/detergent metering	9008020	$1,072.00	$1,018.40
Option Packages (not available with Pre-Sweep) (see note 2) **Save: 15%**			
Severe Environment (SE) Package: OHG, Front Bumper, & Rear Squeegee Protection	9008530	$2,000.00	$1,900.00
Productivity Package - Scrubbing: Side Scrub Brush, Vac Wand, Spray Hose	9008531	$3,510.00	$3,334.50
Safety Light Package: LED Head Light and AV Backup Alarm (strobe warning light)	9008529	$570.00	$541.50

Manuals and Training Materials	Material Number	Price	
T16 Operator Manual	9008142	N/C	N/C
T16 Operator Manual (Spanish)	9008143	N/C	N/C
T16 Operator Manual (French)	9008144	N/C	N/C
Additional Operator Manual	SEE ABOVE	$37.00	$35.15
T16 Parts Manual	9008148	N/C	N/C
Additional Parts Manual	SEE ABOVE	$62.00	$58.90
Operator DVD (English, Spanish, French)	9008532	N/C	N/C
Additional Operator Video	SEE ABOVE	$29.00	$27.55
Service Manual	9008149	$126.00	$119.70

Battery (See Notes 13-16 for Information and Dimensions)	Material Number	Price	
Battery, 235 AH Wet	9008140	N/C	N/C
Battery, 360 AH Wet (in lieu of standard)	9008141	$425.00	$403.75
Less Battery, **DEDUCT** (See Note 3)	LESS BATTERY	($475.00)	-$451.25
Rollout Battery System (roll-out gear in machine & battery case (no batteries) (See Note 4)	9008082	$2,210.00	$2,099.50
EasyGlide™ Battery Cart **(See Note 5)**	9007087	$1,570.00	$1,491.50
Extra Battery Pack (360 AH) in Steel Case for Rollout System (See Note 5a)	9008523	$1,475.00	$1,401.25
Extra Rollout Steel Battery Case (no battery)	369483	$375.00	$356.25
Battery Watering System	9008071	$650.00	$617.50

Charger		Material Number	Price	
Charger, For use with both 235AH & 360 AH Batteries		9003372	N/C	N/C
Charger, Battery Rollout 360 AH		9001052	N/C	N/C
On-board Charger (in lieu of standard)		9008080	$525.00	$498.75
Less Charger, **DEDUCT**		LESS CHARGER	($295.00)	-$280.25
Squeegee		**Material Number**	**Price**	
BLADE KIT, LINATEX, KIT [T16]	Standard	9008072	N/C	N/C
BLADE KIT, SBA, LINATEX, [T16]		9008127	N/C	N/C
BLADE KIT, SBA, RBR, GUM [T16]		9008129	N/C	N/C
BLADE KIT, SBA, URETHANE, [T16]		9008128	N/C	N/C
Brushes and Pads		**Material Number**	**Price**	
Disk Scrubbing Brushes/Pads (2 Required)				
Polypropylene		11771	N/C	N/C
Soft Nylon		11773	N/C	N/C
Super Abrasive Bristle		11772	$259.00	$246.05
Pad Driver		397918	N/C	N/C
Pad - Stripper (Brown)		11777	$15.50	$14.73
Pad - Scrubber (Blue)		11778	$15.50	$14.73
Pad - Buffing (Red)		11780	$15.50	$14.73
Pad - Polishing (White)		11781	$15.50	$14.73
Pad - High Productivity Stripper (Black)		370093	$16.60	$15.77
Cylindrical Scrubbing Brushes (2 Required)				
Polypropylene		1053893	N/C	N/C
Stiff Polypropylene		1053894	N/C	N/C
Polyester		1053895	N/C	N/C
Super Abrasive Bristle		1062578	$259.00	$246.05
Disk Scrubbing Brush/Pad and Sweeping Brush for Side Brush Option (1 Required)				
Scrub - Polypropylene		30240	N/C	N/C
Scrub - HD Polypropylene		1042494	N/C	N/C
Scrub - Soft Nylon		1042492	N/C	N/C
Scrub - Super Abrasive Bristle		1042496	$259.00	$246.05
Scrub - Pad Driver		379013	N/C	N/C
Pad - Stripper (Brown)		89046	$10.40	$9.88
Pad - Scrubber (Blue)		89047	$10.40	$9.88
Pad - Buffing (Red)		89048	$10.40	$9.88
Pad - Polishing (White)		89049	$10.40	$9.88
FaST-PAK® Detergent		**Material Number**	**Price**	
Boxed dimensions: 5"W x 8.5"H x 3.5"D (12.5 cm x 21.5 cm x 9 cm)				
FaST® 365 Floor Cleaning Concentrate FaST-PAK® Cartridges Single 2-Liter FaST-PAK™ Cartridge (Neutral Cleaner)		1017015	$129.00	$122.55
FaST® 665 Floor Cleaning Concentrate FaST-PAK®Cartridges Single 2-Liter FaST-PAK™ Cartridge (Degreaser)		1017022	$242.60	$230.47
FaST® 965 Heavy-Duty Cleaner/Degreaser FaST-PAK® Cartridges Single 2-Liter FaST-PAK™ Cartridge (Heavy-Duty Degreaser)		9002021	$304.50	$289.28
Detergents		**Material Number**	**Price**	
5-gallon pail detergent sample included with every non-FaST or non-ec-H2O machine.				
Solvent Based Degreaser, 2 - 2.5 Gal.		9006770	N/C	N/C
Application Environment (MACHINE PROTECTION)		**Material Number**	**Price**	
Fire Extinguisher		9008079	$214.00	$203.30
SE (Severe Environment) Front Bumper (Mounted to Frame) (see note 6)		9006922	$595.00	$565.25
SE (Severe Environment) Front Bumper with OHG (see note 8)		9008060	$595.00	$565.25
Black Traction Rear Tires (replaces rear urethane tires)		9008076	N/C	N/C
Rear Squeegee Guard (mounted to frame)		9008066	$465.00	$441.75
Transport Kit (cover latches for trailering)		9008057	$118.00	$112.10
Operator Compartment		**Material Number**	**Price**	
Deluxe Suspension Seat, includes Seat Belt (See Note 17)		9008032	$360.00	$342.00
Overhead Guard (order SE Front Bumper 9008060 also) See Note 8		9008018	$1,295.00	$1,230.25
- unless ordering presweep				

Lights and Alarms	**Material Number**	**Price**	
AV Backup/Flashing Light Module			
Recovery Tank Mount			
Strobe Light (select lens color)	9008138	$425.00	$403.75
Overhead Guard Mount			
Strobe Light (select lens color)	9008134	$425.00	$403.75
LED Head Light	9008068	$250.00	$237.50

Cleaning Performance	**Material Number**	**Price**	
Dual Vacuum Fans (See Note 9)	9008036	$547.00	$519.65
RH Scrubber Side Brush - Disk or Cylindrical	9008038	$2,795.00	$2,655.25
RH Sweeping Side Brush - Cylindrical Only	9008526	$1,985.00	$1,885.75
Pre-Sweep with Dual Side Brush and Dual LED Headlights (See Note 10)	9008048	$3,975.00	$3,776.25
In-Line Vacuum Wand	9008046	$550.00	$522.50
Spray Nozzle and Retractable Hose	9008042	$785.00	$745.75
Custom Solutions Options			
Positive Drain Control - Solution and Recover (See Note 11)	325692	$1,150.00	$1,092.50

Transportation & Warranty	**Material Number**	**Price**	
Crate/Destination Package (See note 12)			
Export Skid (non-presweep unit)	9008064	$450.00	$427.50
Export Box (non-presweep unit)	9008065	$850.00	$807.50
Crate (non-presweep unit)	9008063	$850.00	$807.50
Crate (presweep unit)	9008056	$850.00	$807.50
Ultimate Performance Guarantee	50619	N/C	N/C

Notes

1. Cleaning Solutions are available factory installed only; Select only one, none are available combined with another:
   ES Extended Scrubbing system
   ec-H2O™ option (Disk)
   ec-H2O™ option (Cylindrical)
   FaST® option (Disk)
   FaST® option (Cylindrical)
   T16 ES does have the continuous cleaning ES filter system and detergent dispensing.
2. In order to receive the kit offer the kit part # MUST be ordered.
3. Customer MUST order SKIDDED or CRATED if LESS BATTERY is selected.
   Continental USA orders ONLY.
   The battery charger connector is a 50 amp Anderson (gray). The battery connector is an Anderson 175 amp connector (gray).
4. Rollout carts must be ordered separately. When ordering the Rollout Battery System, it is recommended that the customer upgrades to the 360 AH battery pack. System does not include batteries.
   Should the customer wish to use their own battery supplier, they have 2 options:
   a. Buy batteries to fit in Tennant steel case - see below for internal dimensions.
   b. Buy their own steel case battery (there is no deduction for this) - see below for external dimensions.

	Width	Length	Height
External Dimensions:	19.56 in 495 mm	29.13 in 740 mm	14.5 in 370 mm
Internal Dimensions:	19.185 in 485 mm	28.75 in 730 mm	14.5 in 370 mm

   An extra steel case can be ordered without batteries; part number is 369483.
5. Recommend purchase of two (2) 9007087 carts if you do not have a station to roll off the batteries on to.

5a. 9008523 Extra Battery Pack (360 AH) in Steel Case for Rollout, may also order two (2) additional with Machine.

6. The 9006922 SE Front Bumper bolts directly to the Frame. Front Corner Rollers are Removed.
   If ordering OHG order 9008060 SE Front Bumper with OHG instead.
7. CUSTOM PAINT: Customized painting is limited to metal parts only.
   All non-metal components must remain standard TENNANT colors.
   When selling a Custom Color, you will need to confirm that the color falls within the standard colors available from our powder supplier (50 plus colors to choose from). Please request a color chart from our Custom Engineering Group Abby Liubakka (x1302) or Larry Juliot (x. 1770)) and obtain the customer's approval.
   The order can not be processed without their approval. If the color is outside this range, it can still be obtained but it will be at an additional charge and will increase the lead time. For pricing and lead time impact information contact our Custom Engineering Group.
   When choosing the special paint the following information is needed and must be added to the Quote Special Instructions section. Failure to do so will create a two-week delay in your order.
   a. Which parts do you want painted, White parts, green parts, black parts?
   (unless otherwise agreed upon with Custom Solutions Dept., all white and Tennant teal parts will be painted with custom color)
   b. Color requested.
8. When ordering the Overhead Guard, the SE Bumper w/OHG PN 9008060 must also be ordered -Unless ordering Presweep.
9. When ordering the dual fans please note that both fans operate and runtime is affected, see note 16
10. When ordering the Presweep, the customer can NOT order the RH Sidebrush, Head Light or SE Front Bumper
    Due to the additional power consumption of the Presweep, it is recommended that the 360 AH batteries be purchased
    Otherwise, the run-time will ONLY be 1 hour.
11. Positive Drain Control - is available with dual drains only. No deduction is available for a single drain.
    The length of hose for the Positive Drain control system is 10 ft (3 m).
12. The destination kit (PN 9008063) includes the crate and all bracketry for shipping.
13. The battery compartment will fit six 6-volt batteries of this siz

	Length	Width	Height
Battery Size	11.66 in 295mm	6.94 in 175mm	14.38 in 365mm

14. Model T16 Continuous Runtime Chart.

	Standard Capacity 235AH	High Capacity 360AH
T16 Base Unit (economy mode, main scrub only)	2.75 hours	4.25 hours
T16 Base Unit with RH Sidebrush	2.25 hours	3.50 hours
T16 with Dual Vacuum Fans	2.0 hours	3.25 hours
T16 with Pre-Sweep (dust control "off")	N/A	3.0 hours
T16 with Pre-Sweep (dust control "on")	N/A	2.5 hours

    The above runtimes are guidelines. Actual times will vary based on floor conditions, final machine configuration & usage
    The battery charger connector is a 50 amp Anderson (gray). The battery connector is an Anderson 175 amp connector (gray).
15. To calculate weights with batteries add the following to the product “Net” or “Ship” weights:
    235 AH Battery Pack = + 6 Batteries @ 67 lbs (30.4kg) each = 402 lbs (182.5 kg)
    360 AH Battery Pack = + 6 Batteries @ 97 lbs (44 kg) each = 582 lbs (264.2 kg)
16. Expected Cycle Life: Cycle life is the number of charge cycles a battery is expected to last.
    235 AH Battery = 500 Cycles

360 AH Battery = 500 Cycles

17. A seatbelt is not offered with the basic seat, but the deluxe seat features a retractable seat belt standard.

Vendor Name:	**Tennant Sales and Service Company**
Contact Person:	**Dave Edwards**
Street Address:	**701 North Lilac Drive**
P.O. Box:	**P.O. Box 1452**
City, State, Zip	**Minneapolis, MN 55440-1452**
Phone #:	**763-525-1719**
Toll Free #:	**800-553-8033**
Fax #:	**763-525-1719**
Email Address:	info@tennantco.com

964.410	STATE OF MINNESOTA PRICE PAGES	S-871(5)

1.0	**SCRUBBER**	Tennant Model T20 Scrubber - Specifications 3.1 through 3.9
	Manufacturer	Tennant
	Date & I.D. of Price List	5/15/2011 - T20 Scrubber
	Discount to be applied to Price List	5.00%
	One complete set of regular maintenance filters (air, fuel, fluid) for all systems.	See Maintenance Items listed on Model T20 Price List
	One complete set of parts, operator service/repair manuals.	One Operator's and One Parts Manual provided w/unit at no charge. Service Manual must be ordered separately - see pricing on attached pricing pages.
	Warranty	See Attached Warranty Page

2.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Hourly Rental Rate:	N/A
Weekly Rental Rate:	N/A
Monthly Rental Rate:	N/A
Percent (%) of Rental Fee applied to purchase price:	N/A

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

3.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.

DEDUCT cost per Used Hour from the original Contract Price: N/A

4.0 EXTENDED WARRANTY OPTIONS

Use this section to offer performance/warranty options, number these items starting with 4.1, 4.2, etc.

(Specify years, miles or hours extended term covers.)

Price: Extended warranty must be ordered separately - see pricing on attached pricing pages.

5.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES 0%

(See Special Terms and Conditions)

6.0	DELIVERY STARTING POINT - PRICE PER LOADED MILE:	CITY, STATE, ZIP CODE:	Minneapolis, MN Zero - Within State of Minnesota

T20 RIDER SCRUBBER

05/15/2011 US

BUILT-IN "TENNANT VALUE" INCLUDES:

55 hp (41kW) 1.6 L Gas/LP Engine EPA Tier 2 **or**
37.5 hp (28 kW) Kubota Diesel EPA Tier 4i Engine
MaxPro²™ Hydraulic Technology
Touch-N-Go™ Operation
- 1-STEP™ Button Memory Scrubbing Controls
- LCD Screen Display
  - Fuel Level Indicator
  - Oil Pressure & Hydraulic Temperature Indicators
  - Recovery Tank Full/Solution Tank Empty Indicator
- Low Oil Pressure/High Coolant Temp Shutdown (G/LPG only)
- Supervisor Customizable Operations
- Built-In Maintenance Diagnostics w/ Service Reminder

ErgoSpace™ Operator Compartment
- Tilt Steering Wheel w/ Horn
- Deluxe Suspension Seat
- Retractable Seat Belt
- Ergonomic Propel Pedal

Operator Video and Interactive DVD
Operator Manual and Parts Manual
Operator Checklist and Wall Chart
Underwriters Laboratory (UL®) Certification
ec-H2O™ Cleaning Solution Includes:
Electrically Converted Water Technology System
Two Scrubbing Modes: ec-H2O™ & Conventional Scrubbing

Standard Cylindrical or Disk Brushes (Select type)
Hygenic® Solution and Recovery Tanks
- 80 gal (303 L) Solution Tank
- 95 gal (360 L) Recovery Tank
- 15 gal (57 L) Demisting Chamber

Dura-Track™ Parabolic Rear Squeegee
- SmartRelease™ Breakaway System
- Linatex Squeegees

Reverse and Double Scrubbing Capable
Variable Drain Valves™
No Tool Squeegee & Brush Change
EZ-Change™ Disk Brushes with Rotating Scrub Deck
EZ-Remove™ Debris Tray (Cylindrical only)
- 1.1 ft³ (31 L) or 110 lbs (50 kg) Usable Capacity
- Wheels and Handle for Transportation
- Integrated Water Evacuation System

Grip-N-Go™ Corner Rollers
Head, Tail and Back-up Lights
Cup Holder

FaST™ Cleaning Solution Includes:
Foam Scrubbing Technology System
Two Scrubbing Modes: FaST™ & Conventional Scrubbing
On-Board FaST-PAK® 4 L Detergent Cartridge (Select One)

EXCLUSIVE FACTORY-DIRECT WARRANTY

36 MONTHS OR 2000 HOURS - PARTS
24 MONTHS - LABOR
6 MONTHS - TRAVEL
8 YEARS OR 5000 HOURS ON DURAMERTM TANKS, HOPPER & SHROUDS
CUSTOM options may add 1 week or more to standard lead times.

Machine Model	Material Number	Price	State of MN Pricing - 5% Discount
T20 Gas Cylindrical Scrubber Conventional Scrubbing		$42,502.00	$40,376.90
T20 LP Cylindrical (Includes LP Tank) Scrubber Conventional Scrubbing		$42,502.00	$40,376.90
T20 Diesel Cylindrical Scrubber Conventional Scrubbing		$45,502.00	$43,226.90
T20 Gas Disk Scrubber Conventional Scrubbing		$42,502.00	$40,376.90
T20 LP Disk (Includes LP Tank) Scrubber Conventional Scrubbing		$42,502.00	$40,376.90
T20 Diesel Disk Scrubber Conventional Scrubbing		$45,502.00	$43,226.90
Cleaning Performance Solutions: (see note 6)			
ec-H2O™ option Cyl with Side Brush	9007122	$3,500.00	$3,325.00
ec-H2O™ option Cyl without Side Brush	9007123	$3,500.00	$3,325.00
ec-H2O™ option Disk with Side Brush	9007124	$3,500.00	$3,325.00
ec-H2O™ option Disk without Side Brush	9007125	$3,500.00	$3,325.00
FaST® option Cyl with Side Brush	9004580	$1,295.00	$1,230.25
FaST® option Cyl without Side Brush	9004581	$1,295.00	$1,230.25
FaST® option Disk with Side Brush	9004582	$1,295.00	$1,230.25
FaST® option disk without Side Brush	9004583	$1,295.00	$1,230.25
ES Extended Scrub System w/ AutoFill (See note 4)	9001799	$3,162.00	$3,003.90

Manuals and Training Materials	Material Number	Price	
T20 G/LP Operator Manual	331470	N/C	N/C
T20 Diesel Operator Manual	331500	N/C	N/C
T20 G/LP Operator Manual (Spanish)	331472	N/C	N/C
T20 Diesel Operator Manual (Spanish)	331502	N/C	N/C
T20 G/LP Operator Manual (French)	331473	N/C	N/C
T20 Diesel Operator Manual (French)	331503	N/C	N/C
T20 G/LP Parts Manual	331471	N/C	N/C
T20 Diesel Parts Manual	331501	N/C	N/C
Additional Operator Manual	see above	$37.00	$35.15
Additional Parts Manual	see above	$62.00	$58.90
T20 G/LP/Diesel Operator DVD	1027759	N/C	N/C
Additional Operator DVD	see above	$29.00	$27.55
T20 Service Manual	331475	$126.00	$119.70
Wall Chart	1037749	N/C	N/C

T20 RIDER SCRUBBER

05/15/2011 US

LP Tank	Material Number	Price	
LP tank, 33 lb (15 kg) w/ Outage & Filler valve	398313	N/C	N/C

Brushes and Pads	Material Number	Price	
Cylindrical Scrubbing Brushes - (Two required)			
PolyPro Heavy Duty	1030969	N/C	N/C
Polypropylene	1026223	N/C	N/C
Soft Polyester	1027697	N/C	N/C
Super Abrasive Bristle	1026222	$159.00	$151.05
Super Abrasive Bristle - Window Cylindrical	1059640	$159.00	$151.05
Polypro Window Sweep Broom	1040524	N/C	N/C
Disk Scrubbing Brushes/Pads - (Three required, must select pad type if pad drivers are selected)			
Polypropylene	222320	N/C	N/C
Soft Nylon	222321	N/C	N/C
Super Abrasive Bristle	222322	$118.00	$112.10
Pad Driver - Non-Scuff Polypropylene	399249	N/C	N/C
Pad Driver - Dura-Safe	397914	N/C	N/C
Pad - Stripper (Brown)	222327	N/C	N/C
Pad - Scrubber (Blue)	222326	N/C	N/C
Pad - Buffing (Red)	222325	N/C	N/C
Pad - Polishing (White)	222324	N/C	N/C
Pad - High Productivity (Black)	370091	N/C	N/C

Brushes and Pads (Cont.)	Material Number	Price	
Side Scrub/Sweep Brushes (Standard with Side Brush Assembly - Pick One)			
Polypropylene Scrub Brush	1042500	N/C	N/C
Polypropylene Sweep Broom (Cylindrical Only)	1027688	N/C	N/C
Soft Nylon Scrub Brush	1042499	N/C	N/C
Super Abrasive Bristle Scrub Brush	1042504	$225.00	$213.75

Squeegees	Material Number	Price	
Dura-Track™ Squeegee Kit			
Urethane Squeegee Blade Kit - in lieu of standard (See note 1)	9001854	$527.00	$500.65
Side Brush Squeegee Kit			
Urethane Squeegee Blade Kit - in lieu of standard (See note 1)	9001964	$119.00	$113.05

FaST-PAK™ Detergents	Material Number	Price	
Boxed dimensions: 5 5/16"W x 9 7/8"H x 4 5/8"D			
FaST 665 Floor Cleaning Concentrate FaST-PAK™ Cartridges			
Single 4-Liter FaST-PAK™ cartridge. (Degreaser)	1021878	$430.00	$408.50
FaST 965 Floor Cleaning Concentrate FaST-PAK™ Cartridges			
Single 4-Liter FaST-PAK™ cartridge. (Heavy-Duty Degreaser)	9002022	$520.00	$494.00

Detergents	Material Number	Price	
5-gallon pail detergent sample included with every non-FaST machine.			
Solvent Based Degreaser, 2 - 2.5 Gal.	9006770	N/C	N/C

Application Environment	Material Number	Price	
Squeegee Protection Kit	9001828	$580.00	$551.00
Tank Guards	9001874	$580.00	$551.00
Fire Extinguisher	9001315	$94.00	$89.30
Custom Solutions Options			
UL Label - Type LPS	325202	$3,266.00	$3,102.70

Operator Compartment	Material Number	Price	
Overhead Guard	9001313	$1,105.00	$1,049.75

Lights & Alarms	Material Number	Price	
Audio Back-up Alarm w/Flashing Light	9003492	$453.00	$430.35
mounted on Overhead Guard	9003486	$453.00	$430.35
Audio Back-up Alarm w/Strobe light	9003493	$453.00	$430.35
mounted on Overhead Guard	9003488	$453.00	$430.35
Flashing Light (only)	9001326	$308.00	$292.60
mounted on Overhead Guard	9001716	$308.00	$292.60
Strobing Light (only)	9001330	$308.00	$292.60
mounted on Overhead Guard	9001715	$308.00	$292.60
Audio Back-up Alarm	9001320	$209.00	$198.55
Red Lens	1027798	$17.10	$16.25

T20 RIDER SCRUBBER

05/15/2011 US

Blue Lens	1027800	$17.10	$16.25

T20 RIDER SCRUBBER

05/15/2011 US

Cleaning Performance	Material Number	Price	
Upgraded Solid Rear Tires (2) – High Traction, Non-Marking	9007926	$549.00	$521.55
Right Hand Side Brush - Cylindrical T20	9002754	$3,371.00	$3,202.45
Right Hand Side Brush - Disk T20	9002742	$3,371.00	$3,202.45
Vacuum Wand, Squeegee (See Note 5)	9002990	$620.00	$589.00
ec-H2O™, FaST™ or Conventional T20s			
- Power Wand, Off-Aisle (See Note 5)	9002404	$1,198.00	$1,138.10
- Spray Hose and Nozzle	9002403	$791.00	$751.45
- Power Wand and Spray Hose w/ Nozzle (See Note 5)	9002406	$1,988.00	$1,888.60
ES Extended Scrub System w/ AutoFill			
- Power Wand, Off-Aisle (See Note 5)	9002405	$4,397.00	$4,177.15
- Spray Hose w/ Nozzle	9001932	$3,989.00	$3,789.55
- Power Wand and Spray Hose w/ Nozzle (See Note 5)	9001933	$5,187.00	$4,927.65

Transportation & Warranty	Material Number	Price	
Crate	9001840	$990.00	$940.50
Transportation Kit	9002674	$118.00	$112.10
Ultimate Performance Guarantee	50619	N/C	N/C

Notes

1. Dura-Track™ Squeegee Kit contains: one rear and one front blade for the rear squeegee and two blades for the scrub head side squeeges; Side Brush Squeegee Kit contains: one side brush squeegee blade and side brush squeegee hardware.

2. CUSTOM PAINT: Customized painting is limited to metal parts only. All non-metal components must remain standard TENNANT colors. When selling a Custom Color, you will need to confirm that the color falls within the standard colors available from our powder supplier. For pricing and lead time impact information contact our Custom Engineering Group (Joel Wandrey (x.1861) or Larry Juliot (x. 1770)).

3. T20 Consumable/FaST Convenience Kit contains:one set of Linatex squeegees (front blade, rear blade, two side blades), two main PolyPro Heavy Duty main brushes, two side brushes (one scrub and one sweep), four 4-liter 665 FaST PAKs, and one extra set of keys.

4. ES Extended Scrubbing System is available factory installed only. This option includes autofill feature and detergent metering. When ordering this option you must also deduct FaST (PN 9001348).

5. Vacuum wand option cannot be ordered with any powerwand options.

6. Cleaning Solutions are available factory installed only; Select only one, none are available combined with another:

ec-H2O™ option Cyl with Side Brush	9007122
ec-H2O™ option Cyl without Side Brush	9007123
ec-H2O™ option Disk with Side Brush	9007124
ec-H2O™ option Disk without Side Brush	9007125
FaST® option Cyl with Side Brush	9004580
FaST® option Cyl without Side Brush	9004581
FaST® option Disk with Side Brush	9004582
FaST® option disk without Side Brush	9004583
ES Extended Scrub System w/ AutoFill	9001799

Vendor Name:	**Tennant Sales and Service Company**
Contact Person:	**Dave Edwards**
Street Address:	**701 North Lilac Drive**
P.O. Box:	**P.O. Box 1452**
City, State, Zip	**Minneapolis, MN 55440-1452**
Phone #:	**763-525-1719**
Toll Free #:	**800-553-8033**
Fax #:	**763-525-1719**
Email Address:	info@tennantco.com

964.410	STATE OF MINNESOTA PRICE PAGES	S-871(5)

1.0	**SCRUBBER**	Tennant Model 550 Scrubber - Specifications 3.1 through 3.9
	Manufacturer	Tennant
	Date & I.D. of Price List	5/15/2011 - 550 Scrubber
	Discount to be applied to Price List	5.00%
	One complete set of regular maintenance filters (air, fuel, fluid) for all systems.	See Maintenance Items listed on Model 550 Price List
	One complete set of parts, operator service/repair manuals.	One Operator's and One Parts Manual provided w/unit at no charge. Service Manual must be ordered separately - see pricing on attached pricing pages.
	Warranty	See Attached Warranty Page

2.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Hourly Rental Rate:	N/A
Weekly Rental Rate:	N/A
Monthly Rental Rate:	N/A
Percent (%) of Rental Fee applied to purchase price:	N/A

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

3.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.

DEDUCT cost per Used Hour from the original Contract Price: N/A

4.0 EXTENDED WARRANTY OPTIONS

Use this section to offer performance/warranty options, number these items starting with 4.1, 4.2, etc.

(Specify years, miles or hours extended term covers.)

Price: Extended warranty must be ordered separately - see pricing on attached pricing pages.

5.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES 0%

(See Special Terms and Conditions)

6.0	DELIVERY STARTING POINT - PRICE PER LOADED MILE:	CITY, STATE, ZIP CODE:	Minneapolis, MN Zero - Within State of Minnesota

BUILT-IN "TENNANT VALUE" INCLUDES:

550 - 3.0 L 83 hp (61.9 kW) GM LP 2007 EPA Tier 2 Engine **or** 63 hp (47 kw) Caterpillar Diesel Engine EPA Tier 4i
- High Coolant Temperature/Low Oil Pressure Shutdown (
- Amp and Hour Meters
- Oil and Water Temperature Gauges
- Catalytic muffler (LP)

Underwriters Laboratory (UL®) "LP, D" Certification
Standard Cylindrical Scrubbing Brushes (Select One)
5-Gallon Pail Detergent Sample

Stainless Steel Solution and Recovery Tanks
- 140 gal (530 L) Solution Tank
- 120 gal (454 L) Recovery Tank
- SRS Solution Recycling System

Solution Tank Level Gauges
Vacuumized Debris Trough
Automatic Squeegee Lift
Linatex Squeegee Blades
Power Steering
Operator Manual and Video

EXCLUSIVE FACTORY-DIRECT WARRANTY

24 MONTHS OR 2000 HOURS - PARTS
6 MONTHS LABOR AND TRAVEL
CUSTOM options may add 1 week or more to standard lead times.

Machine Model	**Material Number**	**Price**	**State of MN Pricing - 5% Discount**
550 SRS LP (Includes LP Tank)		$106,557.00	$101,229.15
550 SRS Diesel		$108,631.00	$103,199.45
Manuals and Training Materials	**Material Number**	**Price**	
LPSRS Operator and Parts Manual	330650	N/C	N/C
DSRS Operator and Parts Manual	330670	N/C	N/C
Additional Operator Manual	SEE ABOVE	$96.00	$91.20
Operator Training Video	10392	N/C	N/C
Additional Operator Video	10392	$29.00	$27.55
Service Manual	10395	$126.00	$119.70
Service Video (VHS)	10394	$126.00	$119.70
LP Tank	**Material Number**	**Price**	
LP Tank With Outage & Filler valve	398313	N/C	N/C
Brushes	**Material Number**	**Price**	
Cylindrical Scrubbing Brushes (2 Required)			
Polypropylene	75718	N/C	N/C
Soft Nylon	75717	N/C	N/C
Abrasive Bristle	30209	$390.00	$370.50
Super Abrasive Bristle	75722	$390.00	$370.50
Detergents	**Material Number**	**Price**	
5-gallon pail detergent sample included with machine.			
Solvent Based Degreaser, 2 - 2.5 Gal.	9006770	N/C	N/C
Marketing Packages	**Material Number**	**Price**	
Custom Solutions Options			
Outdoor Equipment Package - SRS Only (See Note 1)	CP550108	$17,970.00	$17,071.50
Power Source Accessories	**Material Number**	**Price**	
Spark Arrestor Muffler (Diesel Only)	78128-1	$730.00	$693.50
Custom Solutions Options			
LP Low Fuel Indicator (LP / LPSRS Only)	CP550010	$335.00	$318.25
Application Environment	**Material Number**	**Price**	
Fire Extinguisher	78127-1	$185.00	$175.75
Heavy-Duty Bumper (SRS Only; See Note 2)	79426-1	$1,892.00	$1,797.40
	75928-1	$109.00	$103.55
Custom Solutions Options			
Custom Paint (See Note 3)	CP550116	$4,431.00	$4,209.45

Operator Compartment	Material Number	Price	
Overhead Guard (Included with Outdoor Package)	75903-1	$1,883.00	$1,788.85
Rearview Mirror Kit	78156-1	$110.00	$104.50
Level Warning System (LP / D SRS Only), Includes:	79434-1	$749.00	$711.55
- Cleaning Solution Warning Lights			
- Recycling Solution Level Light			
- Recycling Tank Warning Light			
Brush Pressure Warning Light	04000	$533.00	$506.35
Custom Solutions Options			
Seat Belt	CP550128	$303.00	$287.85

Lights & Alarms	Material Number	Price	
Headlights and Taillights - Bumper (SRS only)	79427-1	$554.00	$526.30
Flashing Light (SRS Only; Amber Lens Unless Specified)			
Mounted on Tank	41748	$505.00	$479.75
Strobe Light (SRS Only; Amber Lens Unless Specified)			
Mounted on Tank	41766	$458.00	$435.10
Mounted on Overhead Guard	41750	$458.00	$435.10
- Red Lens	58518	N/C	N/C
- Blue Lens	58519	N/C	N/C
Custom Solutions Options			
Turn Signals with 4-Way Flashers (Must be Ordered with Standard Light Package - LP / D Only)	CP550026	$1,310.00	$1,244.50
Audio-Visual Backup Alarm (LP / D Only)	CP550032	$1,215.00	$1,154.25

Tires & Accessories	Material Number	Price	
Foam Filled Tires (Set of 4; In Lieu of Pneumatic) (LPSRS / DSRS Only)	48913	$2,112.00	$2,006.40

Cleaning Performance	Material Number	Price	
Squeegee Wand with SRS	79429-1	$1,684.00	$1,599.80
Solution Tank Drain Kit	75923-1	$191.00	$181.45
Sludge Removal Tool (SRS Only)	79518	$135.00	$128.25

Transportation & Warranty	Material Number	Price	
Crate	19344	$736.00	$699.20
Tie-Down Kit (Available on All; See Note 2)	32119-1	$829.00	$787.55
Ultimate Performance Guarantee	50619	N/C	N/C
WarrantyPLUS (2 years/2,000 Hour Parts & Labor)	26433	$1,425.00	$1,353.75

Notes

1. The Outdoor Equipment Package includes: enclosed cab, OHG, heater, foam-filled tires, towing package (tow hooks and hydraulic pump cutout valve), west coast mirrors, light package (std headlights, taillights, turn signals, remote mounted rotating light, extra cab mounted halogen headlights), slow moving vehicle placard, and urethane squeegees.

2. Heavy-Duty Bumpers 79426-1 and 75906-1 are NOT available with Tie-Down Kit 32119-1.

3. CUSTOM PAINT: Customized painting is limited to metal parts only.
   All non-metal components must remain standard TENNANT colors.
   When selling a Custom Color, you will need to confirm that the color falls within the standard colors available from our powder supplier (50 plus colors to choose from). Please request a color chart from our Custom Engineering Group (Abby Liubakka (X1302) or Dan Feyma (X1772))and obtain the customer's approval. The order can not be processed without their approval. If the color is outside this range, it can still be obtained but it will be at an additional charge and will increase the lead time. For pricing and lead time impact information contact our Custom Engineering Group.
   When choosing the special paint the following information is needed and must be added to the Quote Special Instructions section. Failure to do so will create a two-week delay in your order.
   a. Which parts do you want painted, White parts, green parts, black parts?
   (unless otherwise agreed upon with Custom Solutions dept, all white & Tennant teal parts will be painted with custom color)
   b. Color requested.

Vendor Name:	**Tennant Sales and Service Company**
Contact Person:	**Dave Edwards**
Street Address:	**701 North Lilac Drive**
P.O. Box:	**P.O. Box 1452**
City, State, Zip	**Minneapolis, MN 55440-1452**
Phone #:	**763-525-1719**
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Email Address:	info@tennantco.com

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1.0	**SCRUBBER**	Tennant Model 1550 Scrubber - Specifications 3.1 through 3.9
	Manufacturer	Tennant
	Date & I.D. of Price List	5/15/2011 - 1550 Scrubber
	Discount to be applied to Price List	5.00%
	One complete set of regular maintenance filters (air, fuel, fluid) for all systems.	See Maintenance Items listed on Model 1550 Price List
	One complete set of parts, operator service/repair manuals.	One Operator's and One Parts Manual provided w/unit at no charge. Service Manual must be ordered separately - see pricing on attached pricing pages.
	Warranty	See Attached Warranty Page

2.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Hourly Rental Rate:	N/A
Weekly Rental Rate:	N/A
Monthly Rental Rate:	N/A
Percent (%) of Rental Fee applied to purchase price:	N/A

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

3.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.

DEDUCT cost per Used Hour from the original Contract Price: N/A

4.0 EXTENDED WARRANTY OPTIONS

Use this section to offer performance/warranty options, number these items starting with 4.1, 4.2, etc.

(Specify years, miles or hours extended term covers.)

Price: Extended warranty must be ordered separately - see pricing on attached pricing pages.

5.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES 0%

(See Special Terms and Conditions)

6.0	DELIVERY STARTING POINT - PRICE PER LOADED MILE:	CITY, STATE, ZIP CODE:	Minneapolis, MN Zero - Within State of Minnesota

BUILT-IN "TENNANT VALUE" INCLUDES:

63 hp (47 kw) Caterpillar Diesel Engine EPA Tier 4i
Amp and Hour Meters
Oil and Water Temperature Gauges
Cylindrical Scrubbing
- 50 in (1,270 mm) Path

Solution Tank Level Gauges
Level Warning System Lights:
- Low Cleaning Solution Warning Light
- Low Recycling Solution Level Light
- Recycling Fail Light

Standard Cylindrical Scrubbing Brushes (Select One)

5-Gallon Pail Detergent Sample
Stainless Steel Recycling Tank
- 510 gal (1,930 L) Capacity
- Laminar Flow Filters

Vacuumized Debris Trough
Automatic Squeegee Lift
Linatex Squeegee Blades
Power Steering
Dual Disk Brakes
Load Range 'D' Tires
Operator Manual and Video
Underwriters Laboratory (UL®) "D" Certification

EXCLUSIVE FACTORY-DIRECT WARRANTY

24 MONTHS OR 2000 HOURS - PARTS
6 MONTHS LABOR AND TRAVEL
CUSTOM options may add 1 week or more to standard lead times.

Machine Model	Material Number	Price	State of MN Pricing - 5% Discount
1550 SRS Diesel	9002938	$125,184.00	$118,924.80
Manuals and Training Materials	**Material Number**	**Price**	
Diesel Operator Manual	MM283	N/C	N/C
Additional Operator Manual	SEE ABOVE	$96.00	$91.20
Operator Training Video w/Manual	10392	N/C	N/C
Additional Operator Video w/Manual	10392	$29.00	$27.55
Service Manual	10395	$126.00	$119.70
Service Operating Video (VHS)	10394	$126.00	$119.70
Right Start Package	79090	$2,852.00	$2,709.40
- On-site Operator Training; 4 Monthly			
- PM Checks by Tennant Service (Where Available)			
Brushes	**Material Number**	**Price**	
Cylindrical Scrubbing Brushes (2 Required)			
Polypropylene	75718	N/C	N/C
Soft Nylon	75717	N/C	N/C
Abrasive Bristle	30209	$390.00	$370.50
Super Abrasive Bristle	75722	$390.00	$370.50
Detergents	**Material Number**	**Price**	
5-gallon pail detergent sample included with machine.			
Solvent Based Degreaser, 2 - 2.5 Gal.	9006770	N/C	N/C
Marketing Packages	**Material Number**	**Price**	
Custom Solutions Options			
Outdoor Equipment Package - Diesel (See Note 1)	324393	$18,180.00	$17,271.00
Power Source Accessories	**Material Number**	**Price**	
Custom Solutions Options			
Spark Arrestor Muffler (Diesel Only)	78128-1	$730.00	$693.50
Application Environment	**Material Number**	**Price**	
Fire Extinguisher	78127-1	$185.00	$175.75
Custom Solutions Options			
Heavy-Duty Bumpers	CP550125	$3,081.00	$2,926.95
Custom Paint (See Note 2)	CP550117	$4,448.00	$4,225.60
Operator Compartment	**Material Number**	**Price**	
Overhead Guard (Included with Outdoor Kit)	75903-1	$1,883.00	$1,788.85
Mirror, Review (Must have OHG)	78156-1	$110.00	$104.50
Brush Pressure Warning Light	04000	$533.00	$506.35

Lights & Alarms	Material Number	Price	
Headlight and Taillights (Included with Outdoor Package)	61681	$549.00	$521.55
Flashing Light (Amber Lens Unless Specified)			
Mounted on Tank	41748	$505.00	$479.75
Mounted on Overhead Guard	41739	$505.00	$479.75
- Red Lens	44681	N/C	N/C
- Blue Lens	44681-2	N/C	N/C
Strobe Light (Amber Lens Unless Specified)			
Mounted on Tank	41766	$458.00	$435.10
Mounted on Overhead Guard	41750	$458.00	$435.10
- Red Lens	58518	N/C	N/C
- Blue Lens	58519	N/C	N/C
Custom Solutions Options			
Turn Signals with 4-Way Flashers (Included with Outdoor Package)	CP550026	$1,310.00	$1,244.50
- Must be Ordered with Standard Light Package 61681			
Audio-Visual Backup Alarm	CP550032	$1,215.00	$1,154.25

Tires & Accessories	Material Number	Price	
Foam Filled Tires (Set of 4; In Lieu of Standard Pneumatic Tires)	27783	$2,112.00	$2,006.40

Cleaning Performance	Material Number	Price	
Squeegee Wand	79429-1	$1,684.00	$1,599.80
Solution Tank Drain Kit	75923-1	$191.00	$181.45
Sludge Removal Tool	79518	$135.00	$128.25
Custom Solutions Options			
Rapidrain Option (See Note 3)	CP550112	$4,165.00	$3,956.75

Transportation & Warranty	Material Number	Price	
Crate	19344	$736.00	$699.20
Tie-Down Kit (N/A with Heavy Duty Bumpers)	32119-1	$829.00	$787.55
Ultimate Performance Guarantee	50619	N/C	N/C
Warranty Plus (2 Years / 2,000 Hours Parts & Labor)	26433	$1,425.00	$1,353.75

Notes

1. The Outdoor Equipment Package includes: enclosed cab, OHG, heater, foam-filled tires, towing package (tow hooks and hydraulic pump cutout valve), west coast mirrors, light package (std headlights, taillights, turn signals, remote mounted rotating light, extra cab mounted halogen headlights), slow moving vehicle placard, and urethane squeegees.

2. CUSTOM PAINT: Customized painting is limited to metal parts only.
   All non-metal components must remain standard TENNANT colors.
   When selling a Custom Color, you will need to confirm that the color falls within the standard colors available from our powder supplier (50 plus colors to choose from). Please request a color chart from our Custom Engineering Group (Abby Liubakka (X1302) or Dan Feyma (X1772))and obtain the customer's approval.
   The order can not be processed without their approval. If the color is outside this range, it can still be obtained but it will be at an additional charge and will increase the lead time. For pricing and lead time impact information contact our Custom Engineering Group.
   When choosing the special paint the following information is needed and must be added to the Quote Special Instructions section. Failure to do so will create a two-week delay in your order.
   a. Which parts do you want painted, White parts, green parts, black parts?
   (unless otherwise agreed upon with Custom Solutions Dept., all white and Tennant teal parts will be painted with custom color)
   b. Color requested.

3. The Rapidrain option quickly empties the recovery tank, increasing productivity. This option includes: an industrial 90 gpm (341 L/min) gas powered pump, hose, quick disconnect valves, and couplings. Not available with UL Type DS Label.

Vendor Name:	**Tennant Sales and Service Company**
Contact Person:	**Dave Edwards**
Street Address:	**701 North Lilac Drive**
P.O. Box:	**P.O. Box 1452**
City, State, Zip	**Minneapolis, MN 55440-1452**
Phone #:	**763-525-1719**
Toll Free #:	**800-553-8033**
Fax #:	**763-525-1719**
Email Address:	info@tennantco.com

964.410	STATE OF MINNESOTA PRICE PAGES	S-871(5)

1.0	**SCRUBBER**	Tennant Model 7300 Scrubber - Specifications 3.1 through 3.9
	Manufacturer	Tennant
	Date & I.D. of Price List	5/15/2011 - 7300 Scrubber
	Discount to be applied to Price List	5.00%
	One complete set of regular maintenance filters (air, fuel, fluid) for all systems.	See Maintenance Items listed on Model 7300 Price List
	One complete set of parts, operator service/repair manuals.	One Operator's and One Parts Manual provided w/unit at no charge. Service Manual must be ordered separately - see pricing on attached pricing pages.
	Warranty	See Attached Warranty Page

2.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Hourly Rental Rate:	N/A
Weekly Rental Rate:	N/A
Monthly Rental Rate:	N/A
Percent (%) of Rental Fee applied to purchase price:	N/A

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

3.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.

DEDUCT cost per Used Hour from the original Contract Price: N/A

4.0 EXTENDED WARRANTY OPTIONS

Use this section to offer performance/warranty options, number these items starting with 4.1, 4.2, etc.

(Specify years, miles or hours extended term covers.)

Price: Extended warranty must be ordered separately - see pricing on attached pricing pages.

5.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES 0%

(See Special Terms and Conditions)

6.0 DELIVERY STARTING POINT - CITY, STATE, ZIP CODE: Minneapolis, MN

PRICE PER LOADED MILE: Zero - Within State of Minnesota

BUILT-IN "TENNANT VALUE" INCLUDES:

Cylindrical or Disk Scrubbing
- 40 or 48 in (1,020 or 1,220 mm) path
- MaxPro™ Scrubbing Technology
- Side Shift (40 in) or Full Time (48 in) Edge Cleaning

Solid State Electronic Touch Panel Controls
- LCD System Status Readout
- Service Interval Reminder
- Battery Discharge Indicator with Hour Meter
- Clogged Recovery System Indicator
- Recovery Tank Full Warning Light

One-Button Scrubbing
- 4 Down-Pressure Settings plus SuperScrub
- Memory Controls

Automatic:
- Squeegee Lift
- Vacuum Fan Shutoff
- Brush Shutoff at 80% Battery Discharge

On Board Diagnostics

Standard Cylindrical or Disk Scrubbing Brushes (Select One)

Non-Corrosive Duramer™ Solution and Recovery Tanks
- 57 gal (216 L) Solution Tank
- 74 gal (280 L) Recovery Tank
- 17 gal (64 L) Demisting Chamber

Parabolic Rear Squeegee
- SmartRelease™ Breakaway System
- Squeegee Breakaway Alert
- Linatex Squeegee Blades

No Tool Squeegee and Brush Change

Dual Vacuum Fans
- In-Line Vacuum Fan Air Filter

Headlights and Taillights

Operator Manual and Video

Underwriters Laboratory (UL®) "E" Certification

Optional ec-H2O or FaST: Machine Also Operates in Conventional Scrub Mode

EXCLUSIVE FACTORY-DIRECT WARRANTY

36 MONTHS OR 2000 HOURS - PARTS
24 MONTHS - LABOR
6 MONTHS - TRAVEL
8 YEARS OR 5000 HOURS ON DURAMERTM TANKS and SHROUDS
CUSTOM options may add 1 week or more to standard lead times.

Machine Model (Battery & Charger **NOT INCLUDED**; See Note 1)	**Material Number**	**Price**	**State of MN Pricing - 5% Discount**
7300 - MaxPro™ 1000 Scrubhead - Disk Conventional		$26,644.00	$25,311.80
7300 - MaxPro™ 1000 Scrubhead - Heavy-Duty Disk Conventional		$27,133.00	$25,776.35
7300 - MaxPro™ 1000 Scrubhead - Cylindrical Conventional		$27,035.00	$25,683.25
7300 - MaxPro™1200 Scrubhead - Disk Conventional		$28,406.00	$26,985.70
7300 - MaxPro™ 1200 Scrubhead - Disk Vacuumized Side Squeegee Conventional		$28,406.00	$26,985.70
7300 - MaxPro™ 1200 Scrubhead - Cylindrical Conventional		$28,798.00	$27,358.10
Cleaning Performance Solutions: (see note 10)			
ec-H2O™ option (Disk)	9006104	$2,595.00	$2,465.25
ec-H2O™ option (Cylindrical) 1000 MM / 40in	9006102	$2,595.00	$2,465.25
ec-H2O™ option (Cylindrical) 1200 MM / 48in	9006103	$2,595.00	$2,465.25
FaST® Foam Scrubbing Technology Option (1000 Disk) includes 4L Pack	9006067	$1,295.00	$1,230.25
FaST® Foam Scrubbing Technology Option (1200 Disk) includes 4L Pack	9006068	$1,295.00	$1,230.25
FaST® Foam Scrubbing Technology Option (1000 Cylindrical) includes 4L Pack	9006069	$1,295.00	$1,230.25
FaST® Foam Scrubbing Technology Option (1200 Cylindrical) includes 4L Pack	9006070	$1,295.00	$1,230.25
ES® Extended Scrub system with Drain Hose (See Note 12)	386647	$2,688.00	$2,553.60
ES® Extended Scrub system with Positive Drain Control (See Note 12)	387125	$3,030.00	$2,878.50

Manuals and Training Materials	**Material Number**	**Price**	
7300 Operator Manual	330610	N/C	N/C
7300 Operator Manual (Spanish)	330612	N/C	N/C
Additional Operator Manual	SEE ABOVE	$96.00	$91.20
7300 Operator DVD	1041884	N/C	N/C
Additional Operator DVD	SEE ABOVE	$29.00	$27.55
Service Manual	330615	$126.00	$119.70

Battery (See Notes 1 and 3 - 10)	**Material Number**	**Price**	
Battery, 380 AH Wet (Requires 75A Charger; Prep Kit Included)	387325	$2,756.00	$2,618.20
Battery, 500 AH Wet (Requires 120A Charger; Prep Kit Included)	386933	$3,145.00	$2,987.75
Battery, 750 AH Wet (Requires 150A 3PH Charger; Prep Kit Included; See Note 3)	386938	$3,461.00	$3,287.95
Battery, 600 AH Sealed (Requires 93A Charger; Prep Kit Included)	386935	$7,048.00	$6,695.60
Rollout Battery Kit (See Notes 4 & 5)	387046	$412.00	$391.40
Forklift Battery Option (See Note 5)	387001	$173.00	$164.35
Extra Battery, 500 AH Wet	386335	$3,145.00	$2,987.75
Extra Battery, 750 AH Wet	386336 or 1018515	$4,253.00	$4,040.35
LESS BATTERY Options (Only if Batteries are NOT ordered With Machine)			
Battery Prep Kit for 380 AH Battery	387334	$93.00	$88.35
Battery Prep Kit for 500 AH and 750 AH Battery	386948	$93.00	$88.35
Battery Prep Kit for 500 AH and 750 AH Battery (Order with Rollout Battery Kit 387046)	386949	$93.00	$88.35
Battery Prep Kit for 600 AH Battery	386950	$93.00	$88.35
Battery Prep Kit for 600 AH Battery (Order with Rollout Battery Kit 387046)	387133	$93.00	$88.35
Battery Tray for 500 AH Battery	387625	$198.00	$188.10
Battery Tray for 750 AH Battery	387626	$198.00	$188.10

Charger (See Note 6)	Material Number	Price	
Charger, 75A, 36V, 1PH, 60HZ (For 380AH Battery)	398281	$1,887.00	$1,792.65
Charger, 75A, 36V, 3PH, 60HZ (For 380AH Battery)	398283	$2,525.00	$2,398.75
Charger, 93A, 36V, 1PH, 60HZ (For 600AH Battery; See Note 6)	386338	$4,070.00	$3,866.50
Charger, 93A, 36V, 3PH, 60HZ (For 600AH Battery; See Note 6)	386344	$5,358.00	$5,090.10
Charger, 120A, 36V, 1PH, 60HZ (For 500AH Battery; See Note 6)	398285	$2,346.00	$2,228.70
Charger, 120A, 36V, 3PH, 60HZ (For 500AH Battery; See Note 6)	398288	$2,873.00	$2,729.35
Charger, 150A, 36V, 3PH, 60HZ (For 750AH Battery; See Note 6)	398292	$3,399.00	$3,229.05

Brushes and Pads	Material Number	Price	
MaxPro™ 1000 (40 in / 1,020 mm) Disk Scrubbing Brushes/Pads (2 Required)			
Polypropylene	14953	N/C	N/C
Soft Nylon	14967	N/C	N/C
Super Abrasive Bristle	378951	$266.00	$252.70
Pad Driver	397920	N/C	N/C
Pad - Stripper (Brown)	17263	$17.60	$16.72
Pad - Scrubber (Blue)	17262	$17.60	$16.72
Pad - Buffing (Red)	17261	$17.60	$16.72
Pad - Polishing (White)	17260	$17.60	$16.72
Pad - High Productivity Stripper (Black)	370094	$19.70	$18.72
MaxPro™ 1000 (40 in / 1,020 mm) Cylindrical Scrubbing Brushes (2 Required)			
Polypropylene	386230	N/C	N/C
Soft Nylon	386250	N/C	N/C
Super Abrasive Bristle	386240	$266.00	$252.70
MaxPro™ 1200 (48 in / 1,220 mm) Disk Scrubbing Brushes/Pads (3 Required)			
Polypropylene	30241	N/C	N/C
Soft Nylon	1042499	N/C	N/C
Super Abrasive Bristle	1042504	$215.00	$204.25
Pad Driver	397916	N/C	N/C
Pad - Stripper (Brown)	63248-1	$13.50	$12.83
Pad - Scrubber (Blue)	63248-2	$13.50	$12.83
Pad - Buffing (Red)	63248-3	$13.50	$12.83
Pad - Polishing (White)	63248-4	$13.50	$12.83
Pad - High Productivity Stripper (Black)	370092	$14.50	$13.78
MaxPro™ 1200 (48 in / 1,220 mm) Cylindrical Scrubbing Brushes (2 Required)			
Polypropylene	386231	N/C	N/C
Soft Nylon	386251	N/C	N/C
Super Abrasive Bristle	386241	$321.00	$304.95

FaST-PAK™ Detergent	Material Number	Price	
Boxed dimensions: 5 5/16"W x 9 7/8"H x 4 5/8"D			
FaST 665 Floor Cleaning Concentrate FaST-PAK™ Cartridges Single 4-Liter FaST-PAK™ Cartridge (Degreaser)	1021878	$443.80	$421.61
FaST 965 Heavy-Duty Cleaner/Degreaser FaST-PAK™ Cartridges Single 4-Liter FaST-PAK™ Cartridge (Heavy-Duty Degreaser)	9002022	$536.70	$509.87

Detergents	Material Number	Price	
5-gallon pail detergent sample included with every non-FaST machine.			
Formula 9960 Super-Strength pH Neutral Cleaner	08690-5	N/C	N/C

Application Environment	Material Number	Price	
Heavy-Duty Rear Bumper	386422	$134.00	$127.30
Fire Extinguisher	387456	$224.00	$212.80
Custom Solutions Options			
UL® Type ES	324453	$2,465.00	$2,341.75
Custom Paint (See Note 11)	CUSTOM	$2,219.00	$2,108.05

Operator Compartment	Material Number	Price	
Overhead Guard	386877	$1,339.00	$1,272.05
Standard Seat	387121	N/C	N/C
Suspension Seat (In Lieu of Standard)	386964	$418.00	$397.10
Seat Belt	386959	$90.00	$85.50
Power Steering	386559	$2,298.00	$2,183.10

Lights & Alarms	Material Number	Price	
Flashing Light (Amber Lens Unless Specified)			
Mounted on Lintel	387145	$294.00	$279.30
Mounted on Overhead Guard	387146	$294.00	$279.30
- Red Lens	44681	N/C	N/C
- Blue Lens	44681-2	N/C	N/C
Audio-Visual Backup Alarm	387207	$571.00	$542.45

Tires & Accessories	**Material Number**	**Price**	
Rear Tires, Non-Marking, Non-Skid (**In Lieu** of Standard, Set of 2)	9007941	$224.00	$212.80

Cleaning Performance	**Material Number**	**Price**	
Solution Drain Hose without ES	387458	$151.00	$143.45
Positive Drain Control			
- Recovery Only	387209	$496.00	$471.20
Off-Aisle Power Wand (See Note 13)	387148	$1,323.00	$1,256.85
Off-Aisle Power Wand with ES (See Note 13)	387156	$1,323.00	$1,256.85
Low Solution Indicator (Not Available with FaST™)	387004	$115.00	$109.25
Detergent Metering (not with ES®)	386649	$597.00	$567.15
Vacuum Wand (See Note 13)	387263	$267.00	$253.65
RH Sweeping Side Brush (MaxPro™ 1000 Cylindrical Only)	387618	$1,679.00	$1,595.05
RH Sweeping Side Brush (MaxPro™ 1200 Cylindrical Only)	387489	$1,679.00	$1,595.05
LH Sweeping Side Brush (Cylindrical Only; See Note 14)	387613	$1,679.00	$1,595.05
Vacuumized Debris Hopper- MaxPro™ 1000 (See Note 2)	387677	N/C	N/C
Vacuumized Debris Hopper- MaxPro™ 1200 (See Note 2) not available w/Disk model	387678	N/C	N/C

Transportation & Warranty	**Material Number**	**Price**	
Crate (See Note 1)	387028	$714.00	$678.30
Ultimate Performance Guarantee	50619	N/C	N/C

Notes

1. Customer MUST order shipping crate if NO BATTERY is selected.
   Continental USA orders ONLY.

2. Standard debris tray has a hole in the bottom for water drainage; vacuumized tray is now optional.
   387678 can not be ordered with the Disk model (PK)

3. Requires a 3-phase charger.

4. Roll-out battery kit does not include cart to roll batteries onto.

5. Restrictions: Not Designed to accommodate the 380AH battery; battery is too narrow for this option.

6. 500 AH and above chargers need to be HARDWIRED into the customer's building.
   Customer may require an electrician; cost not covered by Tennant.

7. **MODEL 7300 - USE ONE 36 VOLT BATTERY**
   Unit has one battery compartment that is available in two sizes (Standard Capacity and High Capacity)
   and two configurations (Standard and Roll-Out). Size below is entire battery compartment.

Battery Compartment Type/Maximum Size	**Length/**	**Width**	**Height over eye hooks**	Weight
Standard Capacity	18.12in/	25.63 in	30.5 in	2000 lbs
High Capacity	24.09 in/	25.63 in	30.5 in	2000 lbs

8. Model 7300 **Continuous** Runtime Chart.

Scrub Only	**Standard Capacity Long-Life 500AH**	High Capacity Long-Life 750AH
MaxPro™ 1000 Scrubhead (40"/1020 mm)	3 hours	5 hours
HD Motors (MaxPro™1000 Scrubhead only)	2 1/2 hours	4 1/4 hours
MaxPro™ 1200 Scrubhead (48"/1220 mm)	2 1/2 hours	4 1/4 hours

   The above runtimes are guidelines. Actual times will vary based on floor conditions, final machine configuration and usage.

9. To calculate weights with batteries add the following to the product "Net" or "Ship" weights:
   500 AH Battery = +1,370 lbs
   750 AH Battery = +1,984 lbs

10. Expected Cycle Life: Cycle life is the number of charge cycles a battery is expected to last.

    Type of Battery = Number of Cycles
    500 AH Battery = 1500+ Cycles
    750 AH Battery = 1500+ Cycles

Notes Continued

11. CUSTOM PAINT: Customized painting is limited to metal parts only.
    All non-metal components must remain standard TENNANT colors.
    When selling a Custom Color, you will need to confirm that the color falls within the standard colors
    available from our powder supplier (50 plus colors to choose from). Please request a color chart from
    our Custom Engineering Group (Abby Liubakka (X1302) or Dan Feyma (X1772))and obtain the customer's approval.
    The order can not be processed without their approval. If the color is outside this range, it can still be obtained but
    it will be at an additional charge and will increase the lead time. For pricing and lead time impact information
    contact our Custom Engineering Group.
    When choosing the special paint the following information is needed and must be added to the
    Quote Special Instructions section. Failure to do so will create a two-week delay in your order.
    a. Which parts do you want painted, White parts, green parts, black parts?
    (unless otherwise agreed upon with Custom Solutions Dept., all white and Tennant teal parts will be painted with custom color)
    b. Color requested.

12. ES® Extended Scrub system is available factory installed only. This option includes Autofill feature,
    Detergent Metering system, and cleanout tool.

13. The Off-Aisle Power Wand and the Vacuum Wand **cannot** be sold together. The Off-Aisle Power
    Wand offers water pick-up and scrubbing action while the Vacuum Wand offers only water pick up.

14. LH Side Brush can only be ordered with RH Side Brush Kits 387618 & 387489.

15. Sales Rep Charger Kit 87028 is available for more convenient battery charging. The 120 volt
    “Smart” charger (also used on Model 235E) is recommended for occasional use only.
    An adaptor is available to connect the Anderson 175 on to the charger to the Anderson
    350 connectors on the battery 363480.

    Sales Rep Demo Kit 363018 includes tie-down points for machine and clamp-on rear squeegee.
    Not available on production machines.

#964-511 S-871(5)
Sweepers, Industrial, Scrubbers Vacuum

STATE OF MINNESOTA
PRICE SCHEDULE

JUNE 2011

Vendor Name:	**Tennant Sales and Service Company**
Contact Person:	**Dave Edwards**
Street Address:	**701 North Lilac Drive**
P.O. Box:	**P.O. Box 1452**
City, State, Zip	**Minneapolis, MN 55440-1452**
Phone #:	**763-525-1719**
Toll Free #:	**800-553-8033**
Fax #:	**763-525-1719**
Email Address:	info@tennantco.com

964.410	STATE OF MINNESOTA PRICE PAGES	S-871(5)

1.0	**VACUUM**	Tennant Model ATLV4300 Litter Vacuum - Specifications 4.1 through 4.8
	Manufacturer	Tennant
	Date & I.D. of Price List	5/15/2011 - ATLV4300 Litter Vacuum
	Discount to be applied to Price List	5.00%
	One complete set of regular maintenance filters (air, fuel, fluid) for all systems.	See Maintenance Items listed on Model ATLV4300 Price List
	One complete set of parts, operator service/repair manuals.	One Operator's and One Parts Manual provided w/unit at no charge. Service Manual must be ordered separately - see pricing on attached pricing pages.
	Warranty	See Attached Warranty Page
2.0	**NEW EQUIPMENT RENTAL PROGRAM** If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.	
	Hourly Rental Rate:	N/A
	Weekly Rental Rate:	N/A
	Monthly Rental Rate:	N/A
	Percent (%) of Rental Fee applied to purchase price:	N/A
	If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____	
3.0	**VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM** See Solicitation Special Terms and Conditions. DEDUCT cost per Used Hour from the original Contract Price	N/A
4.0	**EXTENDED WARRANTY OPTIONS** Use this section to offer performance/warranty options, number these items starting with 4.1, 4.2, etc. (Specify years, miles or hours extended term covers.)	
	Price:	Extended warranty must be ordered separately - see pricing on attached pricing pages.
5.0	**DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES** (See Special Terms and Conditions)	0%

6.0	DELIVERY STARTING POINT - PRICE PER LOADED MILE:	CITY, STATE, ZIP CODE:	Minneapolis, MN Zero - Within State of Minnesota

BUILT-IN "TENNANT VALUE" INCLUDES:

28 hp (20.9 kW)) Kubota diesel engine, EPA Tier 4i
ROPS Certified
Industrial-grade radiator
Swing out hydraulic cooler
Key switch
4-wheel stance w/ 18"(460mm) front & 23"(580mm) rear tires
16 MPH 25km/h transport speed
Hydrostatic dual rear wheel drive
Independent rear wheel disk brakes
Front axle spring suspension
Headlights and taillights

II-Speed™ litter system
Duramer™ canister construction
110-gallon (416L) litter collection w/ two 55 gallon (208L) containers
Two-position tilt of debris canister for easy bag removal
270-degree boom swing with 4 foot (1220mm) reach
Boom handle position control
Gas cylinder assisted boom

Luxury cool gray operator's seat with arm rests and retractable seat belt
Power steering with tilt wheel

Super-structure frame
Vacuum fan shut-off
Industrial hydraulic oil cooler
Oversized, heavy-duty hydraulics

Color-coded/numbered wiring
Triple-sealed connectors
Circuit breakers

Electronic instrument panel:
-Hour meter
-Fuel level indicator
-Oil pressure indicator
-Water temperature indicator
-Amp gauge

EXCLUSIVE FACTORY-DIRECT WARRANTY

24 MONTHS OR 2000 HOURS - PARTS
8 YEARS OR 5000 HOURS ON DURAMERTM HOPPER
6 MONTHS LABOR AND TRAVEL
CUSTOM Options May Add 1 Week Or More to Standard Lead Times

Machine Model	Material Number	Price
ATLV 4300 Diesel (Kubota D1105)	367003	$30,382.00
Manuals and Training Materials	**Material Number**	**Price**
Operator Manual (English)	330510	N/C
Operator Manual (Spanish)	330512	N/C
Additional Operator Manual	see above	$96.00
Operator Training Video, DVD	1052094	N/C
Additional Operator Video, DVD	see above	$29.00
Service Manual	330495	$126.00
Marketing Packages	**Material Number**	**Price**
Road Package	367606	$733.00
Slow Moving Vehicle Sign		
Rotating Light On Engine Cover		
Turn Signals/Brake Lights/4 Way Flashers		
Productivity Package	367555	$2,914.00
48" (1220mm) Vacuum Head		
Vacuum Wand		
Power Source Accessories	**Material Number**	**Price**
Exhaust Filter Bag	368039	$207.00
Turbo Engine	368280	$2,503.00
(Kubota D1105T, 31.5 HP(23.5 kW), EPA Tier 4i)		
Custom Solutions Options		
Spark-Arrestor Muffler	324123	$468.00
Purifier Muffler- (Diesel)	324124	$1,007.00
Application Environment	**Material Number**	**Price**
Thermo-Sentry Fan Shut-off	367610	$113.00
Fire Extinguisher	367608	$94.00
Panel Filter Kit	367614	$1,203.00
Trailer Hitch Kit	367380	$76.00
Custom Solutions Options		
Custom Paint (See Note 1)	324302	$1,700.00

Operator Compartment	Material Number	Price
Suspension Seat	367617	$514.00
4 Post ROPS/Weather Package (See note 3)	367616	$3,305.00
Custom Solutions Options		
Soft-sided Door	324192	$1,086.00

Lights & Alarms	Material Number	Price
Flashing Light	367645	$300.00
-Red Lens available for any flashing light	367958	N/C
-Blue Lens available for any flashing light	367957	N/C
Working Light Package (See note 5)	367642	$368.00
Audio-Visual Back-Up Alarm	368656	$682.00

Tires & Accessories	Material Number	Price
Front/Rear Foam-Filled	367629	$734.00
Rear Traction Tires	367775	N/C
Front/Rear Pneumatic-STD	397603	N/C
High Wear Tires (For Hard Surfaces)	368678	$177.00

Cleaning Performance	Material Number	Price
48" (1220mm) Vacuum Head	367568	$2,625.00
Fence Line Nozzle Attachment	367560	$256.00
15' (4.6m) Vacuum Wand	367559	$877.00
Bagless Canister Liners	367749	$293.00
Broom/Rake Holder	368659	$150.00
Storage Box	367953	$150.00
Water Assisted Dust Control	368614	$1,176.00
Custom Solutions Options		
Auxiliary "Edge Cleaning" Sidebrush (See Note 7)	324419	$8,437.00

Transportation & Warranty	Material Number	Price
Transport Kit	367643	$99.00
Crate	368250	$431.00
Ultimate Performance Guarantee	50619	N/C
Warranty Plus (2 years/2000 hrs parts & labor)	376033	$1,425.00

SPECIAL INFORMATION

1. CUSTOM PAINT: Customized painting is limited to metal parts only.
   All non-metal components must remain standard TENNANT colors.
   When selling a Custom Color, you will need to confirm that the color falls within the standard colors available from our powder supplier (50 plus colors to choose from). Please request a color chart from our Custom Engineering Group (Abby Liubakka (X1302) or Dan Feyma (X1772) and obtain the customer's approval. The order can not be processed without their approval. If the color is outside this range, it can still be obtained it will be at an additional charge and will increase the lead time. For pricing and lead time impact information contact our Custom Engineering Group.
   When choosing the special paint the following information is needed and must be added to the Quote Special Instructions section. Failure to do so will create a two-week delay in your order.
   a. Which parts do you want painted, White parts, green parts, black parts?
   (unless otherwise agreed upon with Custom Solutions Dept., all white and Tennant teal parts will be painted with
   b. Color requested.

2. ROPS is Roll Over Protection per OSHA Spec.

3. 4 Post ROPS with Weather Package includes Windshield Wiper, Left-Hand Rear View Mirror and Top and Front Covers with Open Sides. Front/Rear Foam-Filled Tires P/N 367629 must be ordered with 4 Post ROPS.

4. ENGINE EMISSION CERTIFICATION: We cannot certify that engine emissions will meet a particular customer's tolerable limits. Oxycatalyst Muffler is available as a Custom Option to help reduce emission levels.

5. Working Light Package P/N 367642 Includes Lights Mounted on the ROPS.
   Headlights are standard on the machine.

6. Part numbers beginning with "CP" followed by a 6-digit number, or a 6-digit number with the first three digits "324 & 325" indicate a Custom option or accessory. Please keep in mind that these items may require a longer delivery time.

7. 367629 foam-filled tires are Mandatory and an Additional Price when ordering 324419 Auxil. Edge

Cleaning Sidebrush.

State of MN Pricing - 5% Discount
$28,862.90
N/C
N/C
$91.20
N/C
$27.55
$119.70
$696.35
$2,768.30
$196.65
$2,377.85
$444.60
$956.65
$107.35
$89.30
$1,142.85
$72.20
$1,615.00

$488.30
$3,139.75
$1,031.70
$285.00
N/C
N/C
$349.60
$647.90
$697.30
N/C
N/C
$168.15
$2,493.75
$243.20
$833.15
$278.35
$142.50
$142.50
$1,117.20
$8,015.15
$94.05
$409.45
N/C
$1,353.75

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